Fundamentals of the Monetary Evaluation

WHAT: A comparison of the monetary costs of two or more alternatives being considered to address a common need and produce the same desired end.

WHY: To account for the fact that money changes value over time and to allow for an understandable comparison of more complex cash flows that take place over time.

HOW: A total present worth analysis.

COMPONENTS:

- 1. Planning Period = 20 years.
- 2. <u>Capital Costs</u> = All costs (immediate and future) to construct the proposed project, excluding sunk costs. Land costs can be escalated.
- 3. <u>Capitalized Interest</u> = Any interest costs incurred to "carry" the borrowing during construction (although capitalized interest will not normally be included in a revolving fund loan).
- 4. Operation, Maintenance, and Replacement (OM&R) Costs = All costs projected to be incurred to operate and maintain the treatment works facilities, both fixed and variable. Energy costs can be escalated.
- 5. <u>Revenue Generated</u> = Income from the treatment works operation (e.g., any crops produced, biosolids sold as fertilizer, power generated, etc.).
- 6. <u>Salvage Value</u> = The value of treatment works facilities at the end of the planning period. Facilities with a useful life that exceeds the planning period (except land) should be straight-line depreciated.
- Discount Rate = The real discount rate set by the Office of Management and Budget for the year in which project planning began. This rate should be used for cost-effectiveness analysis only. The real discount rate does not include an inflation premium.

KEYS:

- 1. All costs (except sunk costs) must be included, both eligible and ineligible.
- 2. Evaluation should not be done on a per-user basis but on the total project costs.
- 3. Each alternative must address the need that is identified in the project plan.
- 4. Alternatives must be equivalent. Each alternative must serve the same immediate customers and provide the same end-of-planning-period capacity.

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PROCESS:

- 1. Determine the present worth of construction and OM&R components:
 - a. One-Time Expenditures = Capital Costs

$$PW = F \times 1/(1 + i)^n$$

F = the future value = the estimated project cost

n = the number of years

i = the discount rate

(= single payment present worth factor)

Recurring Equal Expenditures = OM&R Costs

$$PW = A \times [((1 + i)^n - 1)/i(1 + i)^n]$$

A = the annual expenditure

n = the number of years

i = the discount rate

(= uniform series present worth factor)

c. Recurring Escalating Expenditures = Energy Costs (if applicable)

PW = G x [
$$(1 + i)^{n+1} - (1 + ni + i)/I^2(1 + i)^n$$
]

G = the uniform increasing amount

n = the number of years

i = the discount rate

(= gradient series present worth factor)

- 2. Combine the present worth of the construction and OM&R components.
- 3. Determine the salvage value and the present worth of the salvage value.
- 4. Determine the present value of capitalized interest and revenue generated, if appropriate.
- Total Present Worth will be the present worth of the salvage value combined with the
 present worth of revenue generated subtracted from the present worth of capital costs,
 OM&R components, and capitalized interest.

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