

# SAVING FOR COLLEGE IS SIMPLE





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1-800-MET-4-KID.



STATE OF MICHIGAN  
DEPARTMENT OF TREASURY  
LANSING

RICK SNYDER  
GOVERNOR

R. KEVIN CLINTON  
STATE TREASURER

February 2014

Dear MET Participants:

We are pleased to present the Fiscal Year 2012-13 Annual Report for the Michigan Education Trust (MET) program. By law, an actuarial evaluation must be performed annually to determine MET's ability to pay future benefits. The actuary report prepared by Gabriel Roeder Smith & Company for contracts purchased after 1995 (referred to in this Annual Report as Plan D contracts) as of September 30, 2013, is available on-line at [www.SETwithMET.com](http://www.SETwithMET.com).

*If you have not yet purchased full four-year contracts, we encourage you to consider additional purchases this year. The 2014 enrollment period is currently open and ends September 30, 2014. Please feel free to call the MET office with any questions or concerns you may have at (800) MET-4-KID (638-4543) or (517) 335-4767 in the greater Lansing area. You may also e-mail us at [TreasMET@michigan.gov](mailto:TreasMET@michigan.gov).*

Sincerely,

Handwritten signature of R. Kevin Clinton in black ink.

R. Kevin Clinton  
MET Chairman  
State Treasurer

Handwritten signature of Robin R. Lott in black ink.

Robin R. Lott  
Executive Director  
Michigan Education Trust

## ***MET BOARD AND LEADERSHIP***

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A nine-member Board of Directors administers the Michigan Education Trust (MET) program. Board members are responsible for policy development, investment initiatives, program development and implementations. The Governor, on advice and consent of the Senate, appoints MET Board members, who represent expertise in business, academics or finance. The State Treasurer, Andy Dillon, serves as Chairperson. Robin Lott, Executive Director, serves as liaison to the MET Board of Directors and administers MET operations. MET is housed within the Michigan Department of Treasury under the Bureau of State and Authority Finance.

### **Michigan Education Trust Board of Directors**

**MR. ANDY DILLON, CHAIRPERSON**

Ex Officio, State Treasurer

**MR. ROBERT A. BOWMAN, PRESIDENT**

Pleasure of Governor

President & CEO, MLB Advanced Media, L.P.

**DR. THOMAS P. SULLIVAN, VICE PRESIDENT**

Pleasure of Governor

President, Cleary University

**MR. RONALD WISER**

Nominated by Speaker of the House

Chairman, The Wiser Group

**DR. SUSAN W. MARTIN**

Representing Four-Year Public Colleges & Universities

President, Eastern Michigan University

**MR. ROBERT FERRENTINO, J.D.**

Representing Community Colleges

President, Montcalm Community College

**MS. SARAH RICHARDVILLE**

Nominated by Senate Majority Leader

Dean of Students, Monroe County Middle College

**MS. CHERYL BARTHOLIC**

Representing General Public

Commercial Group Manager & Sr. Vice President, Independent Bank

**MR. ELIYA BOJI**

Representing General Public

Boji Group

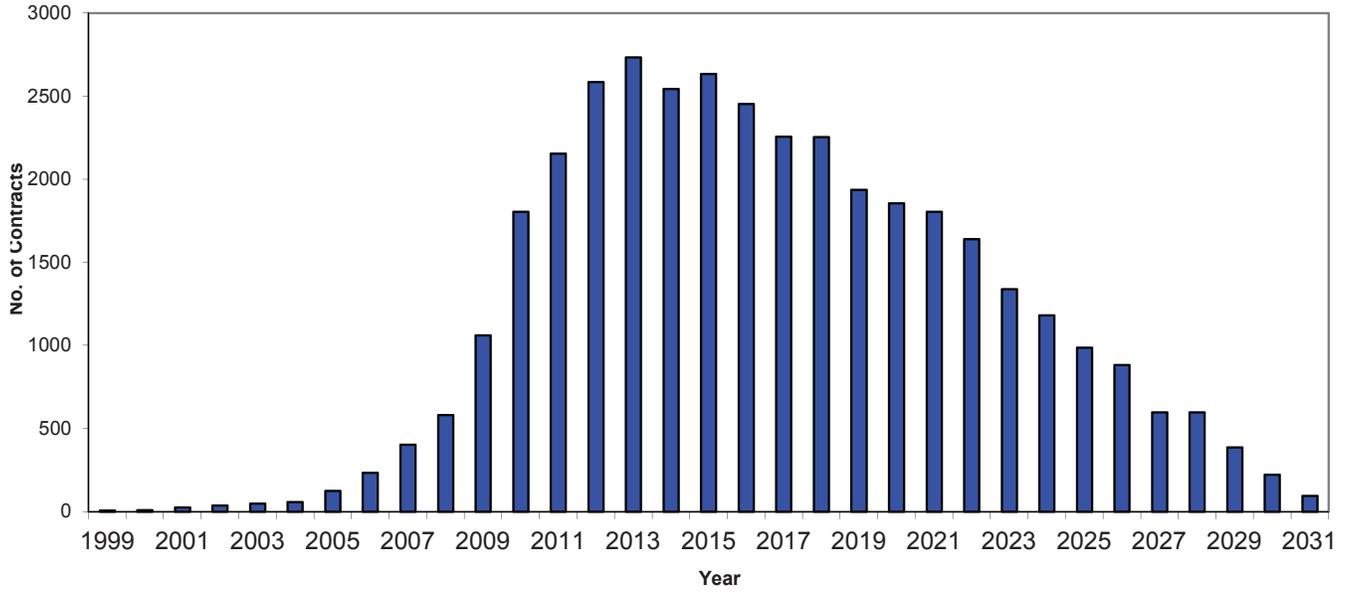
## ***THE MET PROGRAM***

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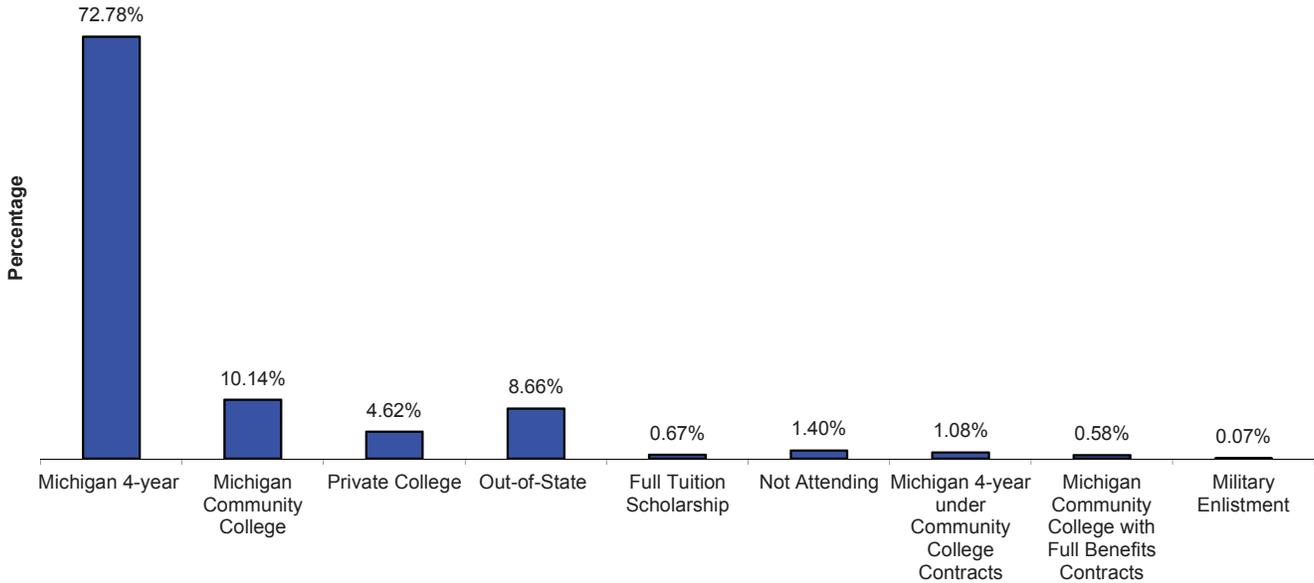
MET was established pursuant to Public Act 316 of 1986 as Michigan's prepaid tuition program. MET is a "qualified tuition program" under Section 529 of the Internal Revenue Code which provides tax exemption for the trust and tax exemption of earnings for contract participants who use MET funds to pay for qualified higher education expenses.

MET allows parents, grandparents, businesses, and others to make contributions at the current rate of tuition for a child to attend any Michigan public college in the future. Michigan is the first state in the nation to enact legislation for a prepaid tuition program. Today, all 50 states have established similar prepaid or college savings programs.

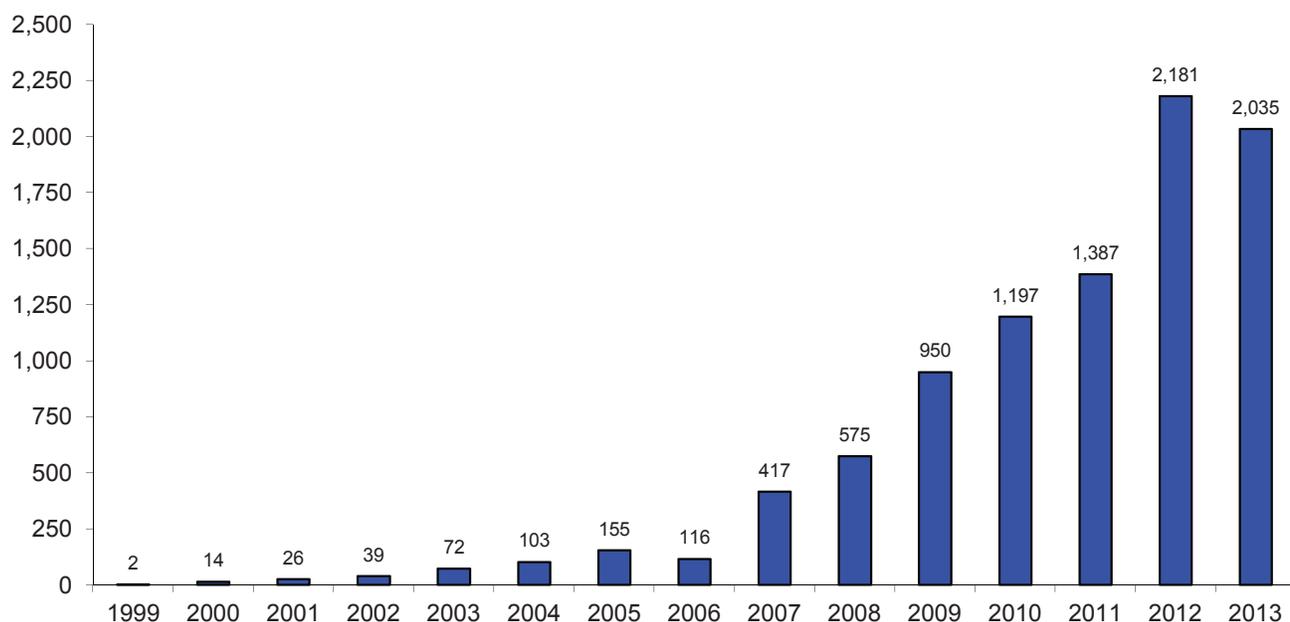
**Contracts by Academic Year  
Beneficiary is Expected to Attend College  
Under Plan D  
As of September 30, 2013**



**Contracts in Payment Status  
Plan D  
As of September 30, 2013**



Contracts Paid in Full  
Under Plan D  
As of September 30, 2013



## ***TESTIMONIALS***

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*“I am....set with MET! My son was at MSU for a year and half and then he transferred to U-Mich. He is starting his junior year. The MET seamlessly takes care of the payments and to transfer the MET from one public university to another was easy. I'm impressed by how the MET system just flows smoothly. My middle son will be applying to colleges next month and you better believe a Michigan public university is our first choice! I would recommend the MET to anyone and everyone.”*

Alisa Lowenthal Carlson, Purchaser



January 16, 2014

Ms. Robin Lott  
Executive Director  
Michigan Education Trust  
P.O. Box 30198  
Lansing, MI 48909

Dear Ms. Lott:

At your request, Gabriel, Roeder, Smith & Company (“GRS”) has performed an actuarial soundness valuation of the Michigan Education Trust – Plan D (“MET”) as of September 30, 2013. The purpose of this actuarial valuation is to evaluate the financial viability of the program as of September 30, 2013.

The actuarial soundness valuation results are based upon data and information, furnished by MET, concerning program benefits, financial transactions, and beneficiaries of MET as of September 30, 2013. We reviewed this information for internal and year-to-year consistency, but did not otherwise audit the data.

As of September 30, 2013, the present value of all future tuition obligations under contracts outstanding (and including estimated future administrative expenses) at that date is \$896.1 million. Fund assets as of September 30, 2013, including the market value of program assets and the present value of installment contract receivables, are \$852.1 million. The difference between the market value of assets of \$852.1 million and program obligations of \$896.1 million represents a program deficit of \$44.0 million.

The actuarial soundness valuation involves actuarial calculations that require assumptions about future events. The major actuarial assumptions used in the actuarial soundness valuation were provided by and are the responsibility of MET. All calculations have been made in conformity with generally accepted actuarial principles and practices commonly applicable to similar types of arrangements.

To the best of our knowledge, the information contained in the actuarial soundness valuation report is accurate and fairly presents the actuarial position of the Michigan Education Trust – Plan D as of September 30, 2013.

This actuarial certification is provided to the Board of Trustees in conjunction with the MET actuarial valuation as of September 30, 2013. Additional information regarding actuarial assumptions and methods, and important additional disclosures are provided in the full actuarial soundness valuation report as of September 30, 2013, which is available on the MET website, and is an integral part of this certification.

The undersigned are Members of the American Academy of Actuaries (MAAA) as indicated, and meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

Respectfully submitted,

Gabriel, Roeder, Smith and Company



Alex Rivera, F.S.A., M.A.A.A., E.A.  
Senior Consultant



Paul T. Wood, A.S.A., M.A.A.A., F.C.A.  
Consultant



STATE OF MICHIGAN  
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THOMAS H. McTAVISH, C.P.A.  
AUDITOR GENERAL

Independent Auditor's Report on the Financial Statements  
and Other Reporting Required by *Government Auditing Standards*

Mr. R. Kevin Clinton, State Treasurer and Chair  
Michigan Education Trust Board of Directors  
and  
Ms. Robin R. Lott, Executive Director  
Michigan Education Trust  
Richard H. Austin Building  
Lansing, Michigan

Dear Mr. Clinton and Ms. Lott:

**Report on the Financial Statements**

We have audited the statement of net position (deficit); the statement of revenues, expenses, and changes in net position (deficit); and the statement of cash flows of the Michigan Education Trust Plan D, a discretely presented component unit of the State of Michigan, as of and for the fiscal years ended September 30, 2013 and September 30, 2012 and the related notes to the financial statements, which collectively comprise the Michigan Education Trust Plan D basic financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Michigan Education Trust Plan D as of September 30, 2013 and September 30, 2012 and the changes in financial position and cash flows for the fiscal years then ended in accordance with accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

As discussed in Note 1, the financial statements present only the Michigan Education Trust Plan D and do not purport to, and do not, present fairly the financial position of the State of Michigan or its component units, or the Michigan Education Trust Plans B and C, as of September 30, 2013 and September 30, 2012, the changes in its financial position, or, where applicable, its cash flows for the fiscal years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

**Other Matter**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated December 16, 2013 on our consideration of the Michigan Education Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Michigan Education Trust's internal control over financial reporting and compliance.

Sincerely,



Thomas H. McTavish, C.P.A.  
Auditor General  
December 16, 2013

# ***MANAGEMENT'S DISCUSSION AND ANALYSIS***

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This is a discussion and analysis of the financial performance of the Michigan Education Trust (MET) Plan D for the fiscal years ended September 30, 2013 and September 30, 2012. MET is an Internal Revenue Code Section 529 qualified tuition program and is a discretely presented component unit of the State of Michigan, administratively located within the Department of Treasury. MET's management is responsible for the financial statements, notes to the financial statements, and this discussion.

## **Using the Financial Report**

This financial report includes the report of independent auditors, management's discussion and analysis, the basic financial statements, and notes to the financial statements.

Generally accepted accounting principles applicable to governments require a statement of net position (deficit); a statement of revenues, expenses, and changes in net position (deficit); and a statement of cash flows. These financial statements are interrelated and represent the financial status of MET Plan D.

The statement of net position (deficit) includes the assets, liabilities, and net position (deficit) at the end of the fiscal year. The statement of revenues, expenses, and changes in net position (deficit) presents the revenues earned and expenses incurred during the fiscal year. The statement of cash flows presents information related to cash inflows and outflows summarized by operating and investing activities.

## **Financial Analysis of MET Plan D**

The MET Board of Directors approves an annual budget and the investment portfolio allocation. The Bureau of Investments, Department of Treasury, under the direction of the MET Board of Directors, is responsible for short-term and long-term investment of MET funds. The MET portfolio for Plan D may be invested up to 75% in equities with the remainder invested in short-term investments, U.S. government securities, and corporate bonds.

MET funds are invested to coincide with the students' expected years of high school graduation. Once students activate their contracts, colleges and universities submit invoices to MET every semester for tuition and mandatory fees. In 2006, the MET Board of Directors approved an amendment allowing students 15 years from the expected year of high school graduation to completely use MET contract benefits. Before that change, students had 9 years to use MET contract benefits.

Annually, the actuary determines the actuarial soundness of each MET plan. Key factors used in the soundness analysis are tuition increases (short-term and long-term), investment performance, and college selection by students and purchasers.

MET Plan D received 2,096 new contracts and \$35.8 million in prepaid tuition amounts related to new contracts during fiscal year 2012-13. In fiscal year 2011-12, MET received 2,879 new contracts and \$56.4 million in prepaid tuition amounts related to new contracts.

## Comparison of Current Year and Prior Year Results

**Condensed Financial Information**  
**From the Statement of Net Position (Deficit)**  
As of September 30  
(In Thousands)

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Current assets	\$ 49,622	\$ 81,068	\$ 79,368
Noncurrent assets	805,623	698,345	571,949
Total assets	<u>\$ 855,246</u>	<u>\$ 779,413</u>	<u>\$ 651,316</u>
Current liabilities	\$ 98,141	\$ 92,216	\$ 58,998
Noncurrent liabilities	801,098	807,031	808,035
Total liabilities	<u>\$ 899,239</u>	<u>\$ 899,247</u>	<u>\$ 867,033</u>
Net position (deficit) - Unrestricted	<u>\$ (43,994)</u>	<u>\$ (119,834)</u>	<u>\$ (215,716)</u>
Total net position (deficit)	<u>\$ (43,994)</u>	<u>\$ (119,834)</u>	<u>\$ (215,716)</u>

**Total net position** increased by \$75.8 million in fiscal year 2012-13 and increased by \$95.9 million in fiscal year 2011-12. The net position increased during fiscal year 2012-13 due to an increase in the fair market value of investments at year-end. The net position increased during fiscal year 2011-12 due to an increase in the fair value of investments at year-end and lower than expected tuition increases.

**Current assets** decreased by \$31.4 million in fiscal year 2012-13 and increased by \$1.7 million in fiscal year 2011-12. The decrease in fiscal year 2012-13 was caused by a decrease in cash and cash equivalents and an increase in the long-term investment portfolios. The increase in fiscal year 2011-12 resulted primarily from an increase in amounts due from contract purchasers.

**Total assets** increased by \$75.8 million in fiscal year 2012-13 and increased by \$128.1 million in fiscal year 2011-12. These increases resulted from favorable investment performance.

**Total liabilities** decreased by \$8,000 in fiscal year 2012-13 and increased by \$32.2 million in fiscal year 2011-12. These changes were a result of changes in the actuarial assumptions and a lower number of contracts sold. During fiscal year 2012-13, the MET Board of Directors decreased the year 5 assumed tuition increase from 7.10% to 4.50%, which resulted in an increase to the long-term tuition benefits payable. During fiscal year 2011-12, the MET Board of Directors decreased the investment yield from 7.01% to 6.00%, which resulted in an increase in tuition benefits payable.

**Condensed Financial Information**  
**From the Statement of Revenues, Expenses, and**  
**Changes in Net Position (Deficit)**  
Fiscal Years Ended September 30  
(In Thousands)

	2013	2012	2011
Operating revenues			
Interest and dividends income	\$ 17,812	\$ 15,037	\$ 12,581
Net increase (decrease) in the fair value of investments	70,963	96,004	(12,963)
Other miscellaneous income	1,252	110	63
Total operating revenues	<u>\$ 90,028</u>	<u>\$ 111,151</u>	<u>\$ (320)</u>
Operating expenses			
Salaries and other administrative expenses	\$ 2,939	\$ 3,163	\$ 2,948
Net increase (decrease) in the present value of tuition benefits payable	11,249	12,105	84,835
Total operating expenses	<u>\$ 14,188</u>	<u>\$ 15,268</u>	<u>\$ 87,783</u>
Operating income (loss)	<u>\$ 75,840</u>	<u>\$ 95,883</u>	<u>\$ (88,103)</u>
Increase (Decrease) in net position	\$ 75,840	\$ 95,883	\$ (88,103)
Net position (deficit) - Beginning of fiscal year	<u>(119,834)</u>	<u>(215,716)</u>	<u>(127,613)</u>
Net position (deficit) - End of fiscal year	<u>\$ (43,994)</u>	<u>\$ (119,834)</u>	<u>\$ (215,716)</u>

The **net increase (decrease) in the fair value of investments** decreased by \$25.0 million in fiscal year 2012-13 because of less favorable market performance compared to the prior fiscal year and increased by \$109.0 million in fiscal year 2011-12 because of favorable investment performance.

The **net increase (decrease) in the present value of tuition benefits payable** decreased by \$0.9 million in fiscal year 2012-13 and decreased by \$72.7 million in fiscal year 2011-12. These changes were a direct result of changes in the actuarial assumptions.

The **deficit in net position - end of fiscal year** decreased by \$75.8 million in fiscal year 2012-13 and decreased by \$95.9 million in fiscal year 2011-12. The decrease in both fiscal years was primarily because of favorable investment performance and lower increases in tuition and fees than had been assumed by the MET Board of Directors.

**Condensed Financial Information**  
**From the Statement of Cash Flows**  
Fiscal Years Ended September 30  
(In Thousands)

	2013	2012	2011
Net cash provided (used) by:			
Operating activities	\$ 4,958	\$ 25,285	\$ 26,533
Investing activities	(37,997)	(24,850)	(28,577)
Net cash provided (used) - All activities	<u>\$ (33,039)</u>	<u>\$ 435</u>	<u>\$ (2,044)</u>
Cash and cash equivalents - Beginning of fiscal year	62,532	62,096	64,141
Cash and cash equivalents - End of fiscal year	<u>\$ 29,492</u>	<u>\$ 62,532</u>	<u>\$ 62,096</u>

The **net cash provided by operating activities** decreased by \$20.3 million in fiscal year 2012-13 and decreased by \$1.2 million in fiscal year 2011-12. The decrease during fiscal year 2012-13 was attributed to a decrease in contract enrollment. The decrease during fiscal year 2011-12 was attributed to increased payments to colleges and universities.

The **net cash used by investing activities** increased by \$13.1 million in fiscal year 2012-13 because of the increased amount of cash available for investment purposes and decreased by \$3.7 million in fiscal year 2011-12 because of the decreased amount of cash available for investment purposes.

**Factors Impacting Future Periods**

Prepaid tuition receipts translate into an increase in the tuition liability; however, the actuarial soundness of MET is based, in part, on new contracts being purchased, market performance of investments, and factors affecting estimates of future tuition benefits. As stated in the actuary's report, MET Plan D is 95.1% funded and is expected to pay benefits through 2028 even if no new contracts are issued. The MET Plan D actuary's cash flow report expects tuition payments to students activating their contracts to be:

<u>Fiscal Years Ending</u>	<u>Expected Tuition Payments</u>	<u>Expected Number of Contracts</u>
2014 - 2016	\$314,057,345	7,635
2017 - 2019	\$269,929,280	6,447
2020 - 2022	\$252,453,183	5,299
2023 - 2025	\$215,227,604	3,506
After 2025	\$283,346,601	2,780

The enrollment period for 2013 was from December 10, 2012 through September 30, 2013. New enrollment contract prices are adjusted annually to reflect estimated changes in tuition costs and investment earnings and will increase cash, future tuition benefits payable, and the asset base of MET Plan D.

The MET Board of Directors reviews asset allocation and investment performance on a quarterly basis to balance investment risk and maximize rates of return. At the beginning of fiscal year 2007-08, the MET Board of Directors changed the long-term investment portfolio strategy to address the unfunded liability issue. The MET Plan D target portfolio for investment is 75% in equities (mutual funds) and 25% in fixed income securities (short-term investments, U.S. government securities, and corporate bonds).

It is expected that Michigan public universities will continue to adopt higher tuition rates in subsequent years as State-appropriated funds remain flat. The average yearly tuition increase over the last 20 years has been 6.8% for four-year universities and 4.7% for two-year community colleges, compared to the actuarial assumption of 7.10% for year 1 through year 4 and 4.50% for year 5 and beyond.

**MICHIGAN EDUCATION TRUST PLAN D**  
Statement of Net Position (Deficit)  
As of September 30

	2013	2012
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents (Notes 2 and 3)	\$ 29,492,252	\$ 62,531,556
Tuition contracts receivable (Note 4)	14,808,179	15,552,932
Interest and dividends receivable	1,662,703	1,745,352
Amounts due from contract purchasers	3,516,696	1,238,014
Amounts due from others	142,577	
Total current assets	\$ 49,622,407	\$ 81,067,854
Noncurrent assets:		
Investments (Note 3)	753,396,015	644,435,674
Tuition contracts receivable (Note 4)	52,227,179	53,909,783
Total assets	\$ 855,245,602	\$ 779,413,311
<b>LIABILITIES</b>		
Current liabilities:		
Amounts due to MET Program (Plans B and C)	\$ 3,023,012	\$ 3,215,643
Undistributed charitable tuition (Note 8)	117,704	
Tuition benefits payable (Note 5)	95,000,000	89,000,000
Total current liabilities	\$ 98,140,716	\$ 92,215,643
Noncurrent liabilities:		
Tuition benefits payable (Note 5)	801,098,490	807,031,466
Total liabilities	\$ 899,239,206	\$ 899,247,109
<b>NET POSITION</b>		
Net position (deficit) - Unrestricted	\$ (43,993,604)	\$ (119,833,798)
Total net position (deficit) (Note 2)	\$ (43,993,604)	\$ (119,833,798)

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLAN D  
Statement of Revenues, Expenses, and Changes in Net Position (Deficit)  
Fiscal Years Ended September 30

	2013	2012
<b>OPERATING REVENUES</b>		
Interest and dividends income	\$ 17,812,247	\$ 15,037,031
Net increase (decrease) in the fair value of investments	70,963,413	96,003,702
Other miscellaneous income	1,252,474	109,873
Total operating revenues	\$ 90,028,134	\$ 111,150,607
<b>OPERATING EXPENSES</b>		
Salaries and other administrative expenses	\$ 2,938,809	\$ 3,162,529
Net increase (decrease) in the present value of tuition benefits payable	11,249,131	12,105,443
Total operating expenses	\$ 14,187,940	\$ 15,267,972
Operating income (loss)	\$ 75,840,194	\$ 95,882,635
Increase (Decrease) in net position	\$ 75,840,194	\$ 95,882,635
Net position (deficit) - Beginning of fiscal year	(119,833,798)	(215,716,433)
Net position (deficit) - End of fiscal year (Note 2)	\$ (43,993,604)	\$ (119,833,798)

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLAN D  
Statement of Cash Flows  
Fiscal Years Ended September 30

	<u>2013</u>	<u>2012</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Contract receipts	\$ 55,765,880	\$ 75,696,140
Interest and dividends received	17,894,895	14,807,608
Benefits paid	(66,824,185)	(62,415,200)
Administrative and other expenses paid	(3,131,440)	(2,944,527)
Amounts due from others		31,222
Application and other fees collected	1,252,474	109,873
Net cash provided (used) by operating activities	<u>\$ 4,957,624</u>	<u>\$ 25,285,116</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of investment securities	\$ (237,353,909)	\$ (78,219,850)
Proceeds from sale and maturities of investment securities	199,356,981	53,369,911
Net cash provided (used) by investing activities	<u>\$ (37,996,928)</u>	<u>\$ (24,849,939)</u>
Net cash provided (used) - All activities	\$ (33,039,304)	\$ 435,177
Cash and cash equivalents - Beginning of fiscal year	<u>62,531,556</u>	<u>62,096,379</u>
Cash and cash equivalents - End of fiscal year	<u>\$ 29,492,252</u>	<u>\$ 62,531,556</u>
<b>RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>		
Operating income (loss)	\$ 75,840,194	\$ 95,882,635
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:		
Unrealized and realized (gains) losses	(70,963,413)	(96,003,702)
Changes in assets and liabilities:		
Interest and dividends receivable	82,648	(229,423)
Tuition contracts receivable	2,427,357	(5,381,172)
Amounts due from contract purchasers	(2,278,682)	(1,228,939)
Amounts due from others	(142,577)	31,222
Amounts due to MET Program (Plans B and C)	(192,631)	218,002
Tuition benefits payable	184,728	31,996,493
Net cash provided (used) by operating activities	<u>\$ 4,957,624</u>	<u>\$ 25,285,116</u>

The accompanying notes are an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

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## Note 1 Basis of Presentation and Reporting Entity

### a. Basis of Presentation

The financial statements of the Michigan Education Trust (MET) Plan D have been prepared in accordance with accounting principles generally accepted in the United States of America as applicable to governmental units.

### b. Reporting Entity

MET was created under Act 316, P.A. 1986 (Sections 390.1421 - 390.1444 of the *Michigan Compiled Laws*), to operate a prepaid college tuition program. MET is governed by a 9-member Board of Directors that consists of 1 ex-officio member (the State Treasurer, acting as chair) and 8 public members who are appointed by the Governor with the advice and consent of the Senate. MET is administratively located within the Department of Treasury. The State Treasurer, as MET's agent, may not commingle funds and must maintain a separate bank account for MET. MET is a proprietary component unit of the State of Michigan and is reported as such in the *State of Michigan Comprehensive Annual Financial Report*. The accompanying financial statements present only MET Plan D. Accordingly, they do not purport to, and do not, present fairly the financial position and changes in financial position and cash flows of the State of Michigan or its component units, or MET Plans B and C, in accordance with accounting principles generally accepted in the United States of America as applicable to governmental units.

Act 316, P.A. 1986, as amended, empowers MET, on behalf of itself and the State of Michigan, to enter into a contract with a purchaser which provides that, in return for a specified actuarially determined payment, MET will provide a Michigan child's undergraduate tuition at any Michigan public university or community college. The purchase amount is based on several factors, including tuition costs, anticipated investment earnings, anticipated tuition rate increases, and the type of contract purchased. MET offers a full benefits contract, a limited benefits contract, and a community college contract. MET's property, income, and operations have been statutorily exempted from all taxation by the State and its political subdivisions. The Act and the contracts specifically provide that the State is not liable if MET becomes actuarially unsound. In that event, the contracts provide for refunds to participants based on a proportion of the remaining assets.

As of September 30, 2013, there have been 21 enrollment periods over 25 years for MET. The 1988, 1989, and 1990 enrollments are known as Plans B and C. The 1995, 1997, 1998, 1999, 2000, 2002, 2003, 2004, 2005, 2006, 2007 (two enrollment periods), 2008, 2009, 2010, 2011, 2012, and 2013 enrollments are known as Plan D. The Plan D enrollments are accounted for and reported separately from the Plans B and C enrollments. These financial statements report only Plan D enrollments. Separate financial statements and actuarial valuation of Plans B and C enrollments are available from the MET office at P.O. Box 30198, Lansing, Michigan 48909.

## Note 2 Summary of Significant Accounting Policies

### a. Measurement Focus and Basis of Accounting

The financial statements contained in this report are prepared using the economic resources measurement focus and the accrual basis of accounting as provided by accounting principles generally accepted in the United States of America as applicable to governmental units. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of cash flows.

MET follows the accounting rules promulgated by the Governmental Accounting Standards Board (GASB).

b. Assets, Liabilities, and Net Position

- (1) Cash and Cash Equivalents: Cash and cash equivalents reported on the statement of net position include deposits with financial institutions and short-term investments with original maturities that are generally less than three months used for cash management rather than investing activities.
- (2) Investments: MET's deposits and investments are held in a fiduciary capacity by the State Treasurer. Act 316, P.A. 1986, as amended, authorizes the MET Board of Directors to invest MET's assets in any instrument, obligation, security, or property that it considers to be appropriate. The Act also authorizes the pooling of MET's investments with investments of the State, such as the pension funds, for investment purposes. Investments are carried at fair value (see Note 3).
- (3) Tuition Contracts Receivable: The present value of the future monthly purchase contract payments is recorded as a current and noncurrent asset of MET. In fiscal years 2012-13 and 2011-12, the discount rate applied to expected future cash flows to determine present value was 6.00% and 6.00%, respectively.
- (4) Liabilities: The actuarial present value of the future tuition benefits obligation is recorded as a current and noncurrent liability of MET (see Note 5).
- (5) Net Position (Deficit): MET's net position represents the investment appreciation and the investment revenue in excess of (or less than) the actuarial present value of the future tuition benefits obligation and expenses (see Note 5). Positive net position is restricted because of the contractual obligations that MET must adhere to on behalf of the purchasers and beneficiaries for which prepaid tuition was collected and invested. Negative net position is unrestricted. The enabling legislation for MET is Act 316, P.A. 1986, as amended. Section 17 of the Act indicates that the assets of MET shall be preserved, invested, and expended solely pursuant to and for the purposes set forth in the Act and shall not be loaned or otherwise transferred or used by the State for any purpose other than the purposes of the Act.

Note 3 Deposits and Investments

a. General Information

In accordance with GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, policies and practices with respect to custodial credit risk, foreign currency risk, interest rate risk, credit risk, and concentration of credit risk are discussed in the following paragraphs.

b. Deposits

(1) Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, MET will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. MET does not have a policy for custodial credit risk for deposits.

At the end of fiscal year 2012-13, the carrying amount of MET's deposits for Plan D and the amount reflected in the accounts of the banks was \$19,492,349. At the end of fiscal year 2011-12, the carrying amount of MET's deposits for Plan D and the amount reflected in the accounts of the banks was \$16,436,397. The September 30, 2013 and September 30, 2012 balances were covered by federal depository insurance or collateral held with MET's agent in MET's name and, therefore, were not exposed to custodial credit risk.

(2) Foreign Currency Risk

Foreign currency risk for deposits is the risk that changes in exchange rates will adversely affect the fair value of a deposit. As of September 30, 2013 and September 30, 2012, MET had no foreign deposits.

c. Investments

(1) Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. MET does not have a policy to restrict interest rate risk for long-term investments.

The following table shows the fair value of investments for Plan D by investment type and in total (in millions) at September 30, 2013:

	Fair Value	Investment Maturities			
		Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
Investments:					
Commercial paper	\$ 10.0	\$ 10.0	\$	\$	\$
U.S. agencies - backed	6.8		4.0		2.8
U.S. agencies - sponsored	6.4				6.4
Corporate bonds and notes	188.6	8.5	99.0	81.1	
* Mutual funds	551.6				
Total investments	\$ 763.4	\$ 18.5	\$ 103.0	\$ 81.1	\$ 9.2
Less investments reported as "cash equivalents" on statement of net position	(10.0)				
Total investments	\$ 753.4				
<u>As Reported on the Statement of Net Position</u>					
Noncurrent restricted investments	\$ 753.4				
Total investments	\$ 753.4				

\* Mutual funds have no fixed income or duration and, therefore, are not segmented for time.

The following table shows the fair value of investments for Plan D by investment type and in total (in millions) at September 30, 2012:

	Fair Value	Investment Maturities			
		Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
Investments:					
Commercial paper	\$ 46.1	\$ 46.1	\$	\$	\$
U.S. agencies - backed	1.8				1.8
U.S. agencies - sponsored	9.6			6.6	3.0
Corporate bonds and notes	169.6	7.0	67.1	95.4	
* Mutual funds	463.4				
Total investments	\$ 690.5	\$ 53.1	\$ 67.1	\$ 102.0	\$ 4.8
Less investments reported as "cash equivalents" on statement of net position	(46.1)				
Total investments	\$ 644.4				
<u>As Reported on the Statement of Net Position</u>					
Noncurrent restricted investments	\$ 644.4				
Total investments	\$ 644.4				

\* Mutual funds have no fixed income or duration and, therefore, are not segmented for time.

(2) Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. MET limits investments in commercial paper, at the time of purchase, to the top two ratings issued by two national rating services: ratings of A-1 and A-2 from Standard & Poor's and ratings of P-1 and P-2 from Moody's Investors Service. MET's policy also limits investments in corporate bonds, at the time of purchase, to the top four ratings of the two rating services: ratings of AAA, AA, A, and BBB from Standard & Poor's and ratings of Aaa, Aa, A, and Baa from Moody's Investors Service.

As of September 30, 2013, the fair value and credit quality ratings of investments were as follows:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
Government National Mortgage Association	\$ 6,412,969	Backed*	Backed*
Small Business Administration Participation	2,751,911	Backed*	Backed*
United States Treasury Note	3,967,812	Backed*	Backed*
Dodge & Cox (mutual fund)	54,861,962	Not Rated	Not Rated
John Hancock Funds, LLC (mutual fund)	25,544,963	Not Rated	Not Rated
The Vanguard Group, Inc. (mutual fund)	471,238,077	Not Rated	Not Rated
AbbVie Inc.	4,676,050	A	Baa1
American Honda Finance Corp.	8,154,075	A+	A1
Apple Inc.	4,525,905	AA+	Aa1

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
Avon Products, Inc.	\$ 3,757,526	BBB-	Baa2
BellSouth Corp.	5,580,145	A-	WR
Berkshire Hathaway Inc.	2,079,126	AA	Aa2
Bottling Group, LLC	5,688,190	A	A1
Campbell Soup Company	2,727,174	BBB+	A2
Cargill, Inc.	6,469,126	A	A2
Caterpillar Financial Services Corp.	10,743,885	A	A2
Coca-Cola Enterprises	4,088,660	BBB	A3
Costco Wholesale Corp.	5,000,575	A+	A1
Diageo Investment Corp.	3,848,076	A-	A3
Dow Chemical Company	5,771,340	BBB	Baa2
Emerson Electric Company	3,407,568	A	A2
Entergy Louisiana, LLC	2,896,671	A-	A3
GATX Corp.	5,219,405	BBB	Baa2
GATX Corp. 2008-2 Pass-Through Trust	1,408,104	BBB+	Baa1
General Electric Capital Corp.	4,032,514	AA+	A1
IBM Corp.	8,105,265	AA-	Aa3
John Deere Capital Corp.	5,719,810	A	A2
JPMorgan Chase & Co.	6,261,897	A	A2
Lockheed Martin Corp.	5,493,367	A-	Baa1
Medtronic Inc.	2,817,888	A+	A2
Nordstrom	3,135,369	A-	Baa1
Oracle Corp.	4,419,626	A+	A1
Pfizer Inc.	1,917,120	AA	A1
Pitney Bowes Inc.	3,306,321	BBB	Baa2
Rio Tinto Finance (USA) Limited	8,891,795	A-	A3
RBC Global Covered Bond Prog.	3,952,548	AAA	Aaa
Schlumberger Investment S.A.	4,954,213	A+	A1
Target Corp.	3,726,602	A+	A2
Teva Pharmaceutical Finance, LLC	11,033,505	A-	A3
Textron Financial Corp.	2,064,886	BBB-	Baa3
Thermo Fisher Scientific Inc.	3,932,274	BBB	Baa1
Toyota Motor Credit Corporation	3,386,279	AA-	Aa3
Verizon Communications Inc.	5,663,280	BBB+	Baa1
Volkswagen International Finance N.V.	2,119,618	A-	A3
Walgreen Co.	5,634,260	BBB	Baa1
WellPoint Inc.	2,008,284	A-	Baa2
Total fair value	<u>\$ 753,396,015</u>		

\* Backed by the full faith and credit of the United States government.

As of September 30, 2012, the fair value and credit quality ratings of investments were as follows:

Investment	Fair Value	Credit Quality Rating	
		Standard & Poor's	Moody's Investors Service
Government National Mortgage Association	\$ 1,814,266	Backed*	Backed*
Small Business Administration Participation	3,032,611	Not Rated	Not Rated
Dodge & Cox (mutual fund)	47,603,977	Not Rated	Not Rated
John Hancock Funds, LLC (mutual fund)	46,749,406	Not Rated	Not Rated
The Vanguard Group, Inc. (mutual fund)	369,057,041	Not Rated	Not Rated
American Honda Finance Corp.	3,259,410	A+	A1
Avon Products, Inc.	3,607,742	BBB-	Baa1
BB&T Corporation	4,500,000	BBB+	WR
BellSouth Corp	5,701,864	A-	WR
Berkshire Hathaway Inc.	2,193,166	AA+	Aa2
Bottling Group, LLC	5,941,850	A	Aa3
Campbell Soup Company	2,998,128	BBB+	A2
Cargill, Inc.	5,231,225	A	A2
Caterpillar Financial Services Corp.	6,026,640	A	A2
Coca-Cola Enterprises	4,123,628	BBB	A3
Diageo Investment Corp.	4,170,116	A-	A3
Dow Chemical Company	6,018,780	BBB	Baa3
E.I. du pont de Nemours and Company	4,477,374	A	A2
Emerson Electric Company	3,633,984	A	A2
Freddie Mac	5,087,080	AA+	Aaa
Fannie Mae	1,502,067	AA+	Aaa
GATX Corp.	5,158,820	BBB	Baa2
GATX Corp. 2008-2 Pass-Through Trust	2,599,600	BBB+	Baa1
General Electric Company	2,538,204	AA+	Aa3
General Electric Capital Corp.	2,058,028	AA+	A1
Idaho Power Company	2,059,388	A-	A2
IBM Corp.	8,579,571	AA-	Aa3
John Deere Capital Corp.	5,985,750	A	A2
JPMorgan Chase & Co.	5,288,445	A	A2
Lockheed Martin Corp.	2,641,258	A-	Baa1
Nordstrom	3,373,845	A-	Baa1
Pfizer Inc.	2,934,500	AA	A1
Pitney Bowes Inc.	3,269,838	BBB+	Baa1
Precision Castparts Corp.	5,277,534	A-	A2
Rio Tinto Finance (USA) Limited	9,388,780	A-	A3
Schlumberger Investment S.A.	2,662,118	A+	A1
Target Corp.	3,935,949	A+	A2
Teva Pharmaceutical Finance, LLC	3,252,042	A-	A3
Textron Financial Corp.	2,100,507	BBB-	Baa3
Thermo Fisher Scientific Inc.	2,140,000	A-	Baa1
Toyota Motor Credit Corporation	7,750,754	AA-	Aa3
United Technologies Corporation	5,185,875	A	A2
Verizon Communications Inc.	6,096,120	A-	A3
Volkswagen International Finance N.V.	2,207,200	A-	A3
Walgreen Co.	5,868,720	BBB	Baa1
Wells Fargo	5,352,475	A+	A2
Total fair value	<u>\$ 644,435,674</u>		

\* Backed by the full faith and credit of the United States government.

(3) Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of failure of the counterparty to a transaction, MET will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. MET's investments are registered in its name and, therefore, are not subject to custodial credit risk. MET does not have an investment policy for custodial credit risk.

(4) Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of MET's investments with a single issuer. MET does not have a policy to limit concentration of credit risk. At September 30, 2013 and September 30, 2012, MET did not have any investments subject to concentration of credit risk.

(5) Foreign Currency Risk

Foreign currency risk for investments is the risk that changes in exchange rates will adversely affect the fair value of mutual fund investments or deposits. As of September 30, 2013 and September 30, 2012, MET had \$134,272,531 and \$60,658,489, respectively, of mutual fund investments subject to foreign currency risk. MET does not have an investment policy for foreign currency risk.

Note 4 Tuition Contracts Receivable

The future monthly purchase contract receipts are actuarially calculated based on the present value of future receipts and projected investment performance. The following table summarizes tuition contracts receivable for monthly purchase contracts (in millions) as of September 30:

	2013	2012
Tuition contracts receivable	\$67.0	\$69.5
Less current value of contracts receivable	14.8	15.6
Long-term tuition contracts receivable	<u>\$52.2</u>	<u>\$53.9</u>

Note 5 Tuition Benefits Payable and Net Position (Deficit)

The standardized measurement of the total tuition benefits obligation of MET is the actuarial present value of the future tuition benefits obligation that will be paid in future years. The tuition benefits obligation is actuarially calculated by projecting the weighted average tuition cost, including mandatory fees, at the assumed annual rate of increase and then calculating the expected present value of the future distributions from MET based on the investment income, discount rate assumptions, and outstanding contracts. The following table shows the net value of total assets less nontuition liabilities, the present value of total tuition benefits obligation, and the net assets (deficit) of MET Plan D (in millions) as of September 30:

	2013	2012
Net value of total assets less nontuition liabilities	\$ 852.2	\$ 776.2
Present value of total tuition benefits obligation	896.1	896.0
Net value of assets in excess of tuition benefits obligation	<u>\$ (44.0)</u>	<u>\$ (119.8)</u>
Net value of assets as a percentage of total tuition benefits obligation	95.1%	86.6%

The deficit in net assets is a direct result of the future tuition benefits obligation exceeding the value of assets (unfunded tuition benefit liability). Differences between future assumptions related to actual investment returns and actual tuition increases will affect the net assets or unfunded tuition liability.

The most important assumptions used in the actuarial valuations include the following:

- (1) The investment yield that is applied to expected future cash flows to determine present value was 6.00% as of September 30, 2013. This investment yield is consistent with the 6.00% yield applied as of September 30, 2012. The investment yield assumption is based on the earnings of MET's investment portfolio together with estimates of the yields that will be available on reinvestment of income.
- (2) For fiscal year 2012-13, the MET Board of Directors considered the relationship of tuition increases to the consumer price index in determining the tuition increase assumption of 7.10% for year 1 through year 4 and 4.50% for year 5 and beyond. For fiscal year 2011-12, the projected tuition increase was 7.10% for year 1 through year 5 and 4.50% for year 6 and beyond.
- (3) There was no tax effect from federal income tax.
- (4) MET will pay 110% of the MET weighted average tuition in benefits and refunds.

Presented below are the key assumptions used in the actuarial valuations for Plan D:

	Fiscal Years				
	2012-13	2011-12	2010-11	2009-10	2008-09
Tuition increase:					
Years 1 through 4	7.10%				
Years 1 through 5		7.10%	7.10%	6.50%	6.50%
Year 5 and beyond	4.50%				
Year 6 and beyond		4.50%	7.10%	6.50%	6.50%
Present value discount rate	6.00%	6.00%	7.01%	7.40%	9.50%

The following summarizes the tuition benefits payable (in millions) as of and for the fiscal years ended September 30, 2013 and September 30, 2012:

Balance at October 1, 2011	\$ 864.0
Tuition benefit expense provision	94.4
Payments	<u>(62.4)</u>
Balance at September 30, 2012	\$ 896.0
Tuition benefit expense provision	66.9
Payments	<u>(66.8)</u>
Balance at September 30, 2013	<u>\$ 896.1</u>

The amounts due within one year for tuition benefits payable for the fiscal years ended September 30, 2013 and September 30, 2012 are \$95.0 million and \$89.0 million, respectively. The actuarial assumptions described in this note have a significant impact on the tuition benefit liability. Actual results may differ from the assumptions utilized.

#### Note 6

##### Tax Status

On November 8, 1994, the U.S. Court of Appeals for the Sixth Circuit ruled that MET is an integral part of the State of Michigan; thus, the investment income realized by MET is not currently subject to federal income tax.

Distributions made in excess of contributions (whether to the refund designee, the beneficiary, or a college on behalf of the beneficiary) are taxable income to the refund designee or the beneficiary. After January 1, 2002, these excess distributions are no longer subject to federal income tax if used for qualified higher education expenses. The federal Pension Protection Act, enacted in August 2006, provides permanent tax exemption for Internal Revenue Code Section 529 qualified tuition programs.

On August 20, 1996, the Small Business Job Protection Act of 1996 (known as the "1996 Tax Act") was signed into law. The 1996 Tax Act included a provision adding a new section to the Internal Revenue Code of 1986 defining "qualified tuition programs." A qualified tuition program is generally exempt from income tax but is subject to unrelated business income tax. MET has no unrelated business income.

In May 1997, MET submitted a request for ruling to the Internal Revenue Service (IRS) for verification that MET is in compliance with the 1996 Tax Act. On December 23, 1997, the IRS issued a favorable ruling, which confirms that MET meets the requirements for exemption from federal income tax as a state qualified tuition program described in Section 529 of the Internal Revenue Code.

Note 7 Risk Management

MET participates in the State of Michigan's (primary government) risk management program. The State is self-insured for most general liability and property losses; portions of its employee insurance benefit and bonding programs; and automobile liability, workers' compensation, and unemployment claims. The State Sponsored Group Insurance Fund and Risk Management Fund (internal service funds) have been established by the State to account for these self-insured risk management programs. As a participant, MET recognizes expenses for payments made to the State in a manner similar to purchasing commercial insurance. Charges to finance the self-insured programs are based on estimates of amounts needed to pay prior and current year claims as determined annually by the Department of Technology, Management, and Budget.

Note 8 Undistributed Charitable Tuition

Since fiscal year 2011-12, MET hosted numerous fundraisers throughout the year to help eligible foster care students attend college through the MET Charitable Tuition Program. The MET Board of Directors authorized the Program to disburse charitable donations received from individuals and organizations to those colleges and universities that have established foster care student programs. MET disburses the charitable tuition donations to those Michigan colleges and universities based on the number of foster care students being serviced on a pro rata basis to directly benefit the foster care students.

Note 9 Pension Plans

Plan Descriptions - MET participates in the State of Michigan's defined benefit and defined contribution pension plans that cover most State employees, as well as related component units such as MET. The defined benefit and defined contribution pension plans are part of the Michigan State Employees' Retirement System administered by the Office of Retirement Services, Department of Technology, Management, and Budget. Participants in each plan are eligible for retirement, healthcare, disability, and death benefits upon meeting certain vesting requirements. The Michigan State Employees' Retirement System issues a publicly available financial report that includes financial statements and required supplementary information for the defined benefit plan. That report is available on the State's Web site at <<http://www.michigan.gov/ors>>. The financial report for the defined contribution plan may be obtained by writing to the Office of Retirement Services, Department of Technology, Management, and Budget, 7150 Harris Drive, P.O. Box 30171, Lansing, Michigan 48909 or by calling (517) 322-5103.

Funding Policy - The State funds pension and other postemployment benefits on a prefunded basis. For the defined benefit plan, MET was required to contribute 5.39% of payroll for the employer portion of defined benefit pension. Employees in the defined benefit plan were required to contribute 4.0% of their compensation for pension benefits. For the defined contribution plan, MET was required to contribute 4.0% of payroll with an additional match of up to 3.0%. Employees in the defined contribution plan are not required to contribute to the plan but may contribute up to the IRS allowed maximum. MET was required to contribute 42.15% of payroll for the employer cost of other postemployment benefits. MET transferred \$30,914, \$27,928 and \$0.4 million of its payroll costs for its employer contribution for the defined benefit plan, defined contribution plan, and other postemployment benefits in fiscal year 2012-13 and \$0.3 million, \$21,758, and \$88,260 for its employer

contribution for the defined benefit plan, defined contribution plan, and other postemployment benefits in fiscal year 2011-12. The contribution requirements of plan members and MET are established and may be amended by the State Legislature. The State Legislature establishes the extent to which the employer and employees are required to make contributions and establishes the benefit provisions for the plans.

MET participates in the State of Michigan's postemployment benefits. State statutes provide retired employees with other postemployment benefits, such as health, dental, vision, and life insurance coverage based on vesting and other requirements. The State pays 80% of the cost of health insurance for retired employees who were hired on or before March 30, 1997. For retired employees hired after March 30, 1997 and before January 1, 2012, the State pays between 30% and 80% of the cost of health insurance dependent upon years of service. Employees hired on or after January 1, 2012 will not be eligible for any retiree health insurance coverage but will receive a personal healthcare fund where they will contribute up to 2% of their compensation into a 401(k) or 457 account, earning a matching 2% employer contribution. Also, the employee will receive a credit into a health reimbursement account at termination of employment if he or she has at least 10 years of service at termination. The credit will be \$2,000 for participants who are at least 60 years old or \$1,000 for participants who are less than 60 years old at termination.

## Michigan Education Trust Request to Add/Change Appointee

Issued under Public Act 316 of 1986. Filing is mandatory.

### PURCHASER INFORMATION

Name	Social Security Number
Street Address	Daytime Telephone (      )
City, State, ZIP Code	E-mail Address

### NEW APPOINTEE

Name	Social Security Number
Street Address	Telephone Number (      )
City, State, ZIP Code	E-mail Address

As purchaser of the above Michigan Education Trust (MET) contract, I request that MET add/change the person named as Appointee to the person listed above.

Signature of Purchaser	Date
------------------------	------

Do you wish the Appointee to become the Purchaser in the event of the Contract Purchaser's Death?  Yes  No

**MAIL TO:**  
**Michigan Education Trust**  
**P.O. Box 30198**  
**Lansing, Michigan 48909**  
**Fax: (517) 373-6967**

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1st Class  
Postage  
Required

Michigan Education Trust  
P.O. Box 30198  
Lansing MI 48909

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Contract Number(s)
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## Michigan Education Trust Change of Address

It is important that we have correct addresses and phone numbers. Please notify us when a **permanent address** change is made. This will enable us to mail the appropriate individual important program information such as tax information used for income tax purposes. The MET contract is a legal document; therefore, any changes to the contract must be made in writing to the MET office and mailed (or faxed) to the address listed below. Either the Purchaser, Beneficiary or Appointee must sign this form. If change of address applies to more than one Beneficiary (student), please copy this form and submit a separate form for each Beneficiary (student).

<b>This change of address applies to (check all that apply):</b>		
<input type="checkbox"/> Purchaser	<input type="checkbox"/> Beneficiary (student)	<input type="checkbox"/> Appointee
Name	E-mail Address	
New Address	Daytime Telephone (     )	
City, State, ZIP Code		

The Purchaser's signature is required to change Purchaser address. Purchaser may also sign to change address for an Appointee and a Beneficiary under 18 years of age.	
<b>Purchaser Signature</b>	Date

The Beneficiary must be 18 years of age and can only change his/her address.	
<b>Beneficiary Signature</b>	Date

The Appointee's signature is required to change Appointee's address. Appointee may also sign to change address for the Purchaser and a Beneficiary under 18 years of age.	
<b>Appointee Signature</b>	Date

**MAIL TO:**  
Michigan Education Trust  
P.O. Box 30198  
Lansing, Michigan 48909

**Fax:**  
**(517) 373-6967**

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1st Class  
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Michigan Education Trust  
P.O. Box 30198  
Lansing MI 48909

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***THE MET STAFF***

Robin R. Lott  
*Executive Director*

Joseph Asghodom  
*Finance Manager*

Jo Cooper  
*Departmental Manager*

Jim Peterson  
*Marketing Manager*

Jennifer Wallace  
*Outreach Manager*

Diane Brewer  
*Policy Analyst*

Susan Bailey  
*Analyst*

Jchon Patton  
*Analyst*

Ratsamy Hakenjos  
*Accountant*

Megan Buonodono  
*Analyst*

Donald Fews  
*Departmental Technician*

Tim Dame  
*Analyst*

Matt Wolcott  
*Analyst*

Linda Giles-Gordon  
*Executive Secretary*



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