

## December 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	5	3	2	60%	40%
		Retake	6	1	5	17%	83%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	8	6	2	75%	25%
		Retake	1	0	1	0%	0%
52734	MI Life-2009	First Time	8	5	3	63%	38%
		Retake	5	0	5	0%	100%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
Total			39	20	19	51%	49%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	19	16	3	84%	16%
		Retake	7	4	3	57%	43%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
52733	MI Health 2009	First Time	8	7	1	88%	13%
		Retake	0	0	0	0%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			40	32	8	80%	20%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52541	MI PROPERTY EXAM 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

**December 2010 Prelicensing Provider Performance Report**

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Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52537	MI CASUALTY EXAM 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	3	3	0	100%	0%

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Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	4	2	2	50%	50%
		Retake	5	2	3	40%	60%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	25	14	11	56%	44%
		Retake	11	3	8	27%	73%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	22	13	9	59%	41%
		Retake	14	4	10	29%	71%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	3	2	1	67%	33%
		Retake	8	3	5	38%	63%
52733	MI Health 2009	First Time	11	9	2	82%	18%
		Retake	3	2	1	67%	33%
52734	MI Life-2009	First Time	12	9	3	75%	25%
		Retake	4	2	2	50%	50%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	26	19	7	73%	27%
		Retake	11	3	8	27%	73%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	25	19	6	76%	24%
		Retake	11	3	8	27%	73%
		Total	195	109	86	56%	44%

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Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	43	17	26	61%	39%
		Retake	49	18	31	37%	63%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	42	17	25	40%	60%
		Retake	48	17	31	35%	65%
52537	MI CASUALTY EXAM 2009	First Time	39	25	14	64%	36%
		Retake	40	15	25	38%	63%
52541	MI PROPERTY EXAM 2009	First Time	38	25	13	66%	34%
		Retake	39	14	25	36%	64%
Total			338	148	190	44%	56%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	3	2	1	67%	33%
		Retake	4	2	2	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	2	0	2	0%	100%
		Retake	1	0	1	0%	100%
52734	MI Life-2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			14	6	8	43%	57%

## December 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
December 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52698	HEALTH LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
55387	LIFE LICENSING SCHOOL-2010	First Time	3	3	0	100%	0%
		Retake	1	0	1	0%	100%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	2	0	2	0%	100%
		Retake	2	2	0	100%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	3	3	0	100%	0%
		Retake	1	0	1	0%	100%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	2	0	2	0%	100%
		Retake	2	2	0	100%	0%
<b>Total</b>			<b>18</b>	<b>12</b>	<b>6</b>	<b>67%</b>	<b>33%</b>

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>1</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

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0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
December 2010

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52566	PROPERTY SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	2	2	0	100%	0%
		Retake	11	3	8	27%	73%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	3	3	0	100%	0%
		Retake	5	2	3	40%	60%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	2	2	0	100%	0%
		Retake	11	3	8	27%	73%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	3	3	0	100%	0%
		Retake	5	2	3	40%	60%
		Total	46	20	26	43%	57%

## December 2010 Prelicensing Provider Performance Report

00009 Pentera Group  
December 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52513	HEALTH FUNDAMENTALS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52526	LIFE FUNDAMENTALS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	3	2	1	67%	33%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATLH INSURANCE CLASSROOM-R	First Time	3	2	1	67%	33%
		Retake	3	0	3	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	7	3	4	43%	57%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	10	7	3	70%	30%
		Retake	9	2	7	22%	78%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	9	7	2	78%	22%
		Retake	9	2	7	22%	78%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	4	2	2	50%	50%
		Retake	0	0	0	0%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	2	3	40%	60%
		Retake	0	0	0	0%	0%
		Total	46	22	24	48%	52%

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0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
December 2010

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	2	0	2	0%	100%
		Retake	2	1	1	50%	50%
		Total	4	1	3	25%	75%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	4	1	3	25%	75%
		Retake	10	3	7	30%	70%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	4	1	3	25%	75%
		Retake	10	3	7	30%	70%
		Total	28	8	20	29%	71%

## December 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	37	18	19	49%	51%
		Retake	27	9	18	33%	67%
Total			64	27	37	42%	58%

## December 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	4	2	2	50%	50%
		Retake	1	0	1	0%	100%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	5	1	4	20%	80%
Total			12	4	8	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	13	9	4	69%	31%
		Retake	8	3	5	38%	63%
52507	EXAM FX-LIFE 2009	First Time	13	9	4	69%	31%
		Retake	8	3	5	38%	63%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			44	26	18	59%	41%

## December 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
December 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52511	FOUNDATIONS OF PROPERTY	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
52573	LIFE PE WAIVER 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
		Total	8	6	2	75%	25%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52574	PROPERTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	2	2	50%	50%
		Retake	10	1	9	10%	90%
52529	LIFE ONLY 2009	First Time	3	2	1	67%	33%
		Retake	10	1	9	10%	90%
		Total	27	6	21	22%	78%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	3	0	3	0%	100%
		Retake	4	1	3	25%	75%
52560	PROPERTY ONLY 2009	First Time	3	0	3	0%	100%
		Retake	4	1	3	25%	75%
		Total	14	2	12	14%	86%

## December 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
December 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
December 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
52659	LIFE INSURANCE PRELICENSING	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
		Total	6	2	4	33%	67%

## December 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	6	6	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	40	24	16	60%	40%
		Retake	15	9	6	60%	40%
		Total	55	33	22	60%	40%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	29	23	6	79%	21%
		Retake	3	3	0	100%	0%
		Total	32	26	6	81%	19%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	61	47	14	77%	23%
		Retake	24	11	13	46%	54%
52555	PRELICENSING FOR LIFE 2009	First Time	62	47	15	76%	24%
		Retake	24	11	13	46%	54%
		Total	171	116	55	68%	32%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

## December 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
December 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	13	6	7	46%	54%
		Retake	5	2	3	40%	60%
52656	PRELICENSING FOR PROPERTY-2009	First Time	13	6	7	46%	54%
		Retake	5	2	3	40%	60%
<b>Total</b>			36	16	20	44%	56%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

## December 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
December 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	8	4	4	50%	50%
		Retake	5	3	2	60%	40%
<b>Total</b>			<b>13</b>	<b>7</b>	<b>6</b>	<b>54%</b>	<b>46%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55155	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>6</b>	<b>2</b>	<b>4</b>	<b>33%</b>	<b>67%</b>

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	3	1	2	33%	67%
		Retake	1	0	1	0%	100%
53852	HEALTH PRODUCER	First Time	4	1	3	25%	75%
		Retake	3	1	2	33%	67%
54637	LIFE	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
54638	HEALTH	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>15</b>	<b>7</b>	<b>8</b>	<b>47%</b>	<b>53%</b>

## December 2010 Prelicensing Provider Performance Report

0897 TesTeachers  
December 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
55264	MI CASUALTY ONLY	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## November 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	10	4	6	40%	60%
		Retake	6	3	3	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
52734	MI Life-2009	First Time	5	3	2	60%	40%
		Retake	2	1	1	50%	50%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			28	15	13	54%	46%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	29	21	8	72%	28%
		Retake	9	3	6	33%	67%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
52733	MI Health 2009	First Time	6	6	0	100%	0%
		Retake	5	2	3	40%	60%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			53	34	19	64%	36%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	2	1	1	50%	50%
52541	MI PROPERTY EXAM 2009	First Time	2	0	2	0%	100%
		Retake	2	2	0	100%	0%
Total			8	3	5	38%	63%

## November 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
November 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52537	MI CASUALTY EXAM 2009	First Time	3	0	3	0%	100%
		Retake	1	1	0	100%	0%
		Total	7	3	4	43%	57%

## November 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
November 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	20	15	5	75%	25%
		Retake	9	5	4	56%	44%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	24	16	8	67%	33%
		Retake	10	5	5	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	10	5	5	50%	50%
		Retake	4	0	4	0%	100%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	7	5	2	71%	29%
		Retake	3	0	3	0%	100%
52733	MI Health 2009	First Time	5	3	2	60%	40%
		Retake	3	1	2	33%	67%
52734	MI Life-2009	First Time	5	3	2	60%	40%
		Retake	3	1	2	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	6	4	2	67%	33%
		Retake	1	1	0	100%	0%
55368	HEALTH INSURANCE LICENSE EXAM MANUAL 2ND	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
Total			116	68	48	59%	41%

## November 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
November 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	39	19	20	61%	39%
		Retake	49	22	27	45%	55%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	38	19	19	50%	50%
		Retake	47	22	25	47%	53%
52537	MI CASUALTY EXAM 2009	First Time	42	23	19	55%	45%
		Retake	21	9	22	43%	105%
52541	MI PROPERTY EXAM 2009	First Time	41	23	18	56%	44%
		Retake	30	9	21	30%	70%
Total			307	146	171	48%	56%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	9	3	6	33%	67%
		Retake	9	4	5	44%	56%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	7	5	2	71%	29%
		Retake	4	3	1	75%	25%
52734	MI Life-2009	First Time	8	6	2	75%	25%
		Retake	3	1	2	33%	67%
55367	LIFE INSURANCE LICENSE EXAM MANUAL 2ND E	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
Total			43	24	19	56%	44%

## November 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	0%	0%
55387	LIFE LICENSING SCHOOL-2010	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	5	5	0	100%	0%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55390	HEALTH SELF STUDY LICENSING PROGRAM-20	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## November 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
November 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52698	HEALTH LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
55387	LIFE LICENSING SCHOOL-2010	First Time	11	7	4	64%	36%
		Retake	4	1	3	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	9	6	3	67%	33%
		Retake	1	1	0	0%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	10	6	4	60%	40%
		Retake	4	1	3	0%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	10	7	3	70%	30%
		Retake	1	1	0	0%	0%
Total			52	32	20	62%	38%

## November 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
November 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	22	17	5	77%	23%
		Retake	22	4	18	18%	82%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	12	7	5	58%	42%
		Retake	6	2	4	33%	67%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	19	14	5	74%	26%
		Retake	21	4	17	19%	81%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	15	10	5	67%	33%
		Retake	8	2	6	25%	75%
Total			129	60	69	47%	53%

## November 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52531	LIFE ONLY SELF-STUDY 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
		Total	6	4	2	67%	33%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATLH INSURANCE CLASSROOM-R	First Time	1	0	1	0%	100%
		Retake	1	1	0	0%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	20	7	13	35%	65%
		Retake	13	1	12	8%	92%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	20	7	13	35%	65%
		Retake	13	1	12	8%	92%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	5	3	2	60%	40%
		Retake	2	2	0	100%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	3	2	60%	40%
		Retake	2	2	0	100%	0%
		Total	80	26	54	33%	68%

## November 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
November 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	2	0	2	0%	100%
		Retake	13	3	10	23%	77%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	2	0	2	0%	100%
		Retake	13	3	10	23%	77%
		Total	30	6	24	20%	80%

## November 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	48	21	27	44%	56%
		Retake	31	11	20	35%	65%
Total			79	32	47	41%	59%

## November 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	4	1	3	25%	75%
		Retake	3	2	1	67%	33%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52552	PASS LIFE 2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
Total			11	3	8	27%	73%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
Total			4	4	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	1	4	20%	80%
		Retake	4	1	3	25%	75%
52507	EXAM FX-LIFE 2009	First Time	5	1	4	20%	80%
		Retake	4	1	3	25%	75%
Total			18	4	14	22%	78%

## November 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
November 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	2	1	1	50%	50%
		Retake	3	2	1	67%	33%
52511	FOUNDATIONS OF PROPERTY	First Time	2	1	1	50%	50%
		Retake	3	2	1	67%	33%
Total			10	6	4	60%	40%

## November 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
November 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
<b>Total</b>			5	5	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
<b>Total</b>			4	0	4	0%	100%

## November 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## November 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			2	1	1	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	11	8	3	73%	27%
		Retake	4	2	2	50%	50%
52529	LIFE ONLY 2009	First Time	12	9	3	75%	25%
		Retake	4	2	2	50%	50%
Total			31	21	10	68%	32%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## November 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
November 2010

Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
		Total	4	0	4	0%	100%

## November 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	5	1	4	20%	80%
		Total	5	1	4	20%	80%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

## November 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
November 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

## November 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	23	18	5	78%	22%
		Retake	9	5	4	56%	44%
		Total	32	23	9	72%	28%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	17	15	2	88%	12%
		Retake	6	4	2	67%	33%
		Total	23	19	4	83%	17%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	40	24	16	60%	40%
		Retake	27	11	16	41%	59%
52555	PRELICENSING FOR LIFE 2009	First Time	40	24	16	60%	40%
		Retake	27	11	16	41%	59%
		Total	134	70	64	52%	48%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## November 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
November 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	17	10	7	59%	41%
		Retake	8	6	2	75%	25%
52656	PRELICENSING FOR PROPERTY-2009	First Time	17	10	7	59%	41%
		Retake	8	6	2	75%	25%
<b>Total</b>			50	32	18	64%	36%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
<b>Total</b>			3	2	1	67%	33%

## November 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
November 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>2</b>	<b>2</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>1</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
53852	HEALTH PRODUCER	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
54637	LIFE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
54638	HEALTH	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
<b>Total</b>			<b>10</b>	<b>2</b>	<b>8</b>	<b>20%</b>	<b>80%</b>

Life and Vairable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>1</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

## November 2010 Prelicensing Provider Performance Report

0897 TesTeachers  
November 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55262	MI HEALTH INSURANCE ONLY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55261	MI LIFE INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55262	MI HEALTH INSURANCE ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			4	4	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55263	MI PROPERTY ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55264	MI CASUALTY ONLY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			4	4	0	100%	0%

## October 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	13	5	8	38%	62%
		Retake	3	0	3	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	7	5	2	71%	29%
		Retake	7	1	6	14%	86%
52734	MI Life-2009	First Time	10	3	7	30%	70%
		Retake	5	1	4	20%	80%
Total			45	15	30	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	27	20	7	74%	26%
		Retake	8	4	4	50%	50%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	8	5	3	63%	38%
		Retake	3	1	2	33%	67%
52733	MI Health 2009	First Time	14	13	1	93%	7%
		Retake	1	0	1	0%	100%
Total			61	43	18	70%	30%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	1	1	50%	50%
		Retake	4	0	4	0%	100%
Total			6	1	5	17%	83%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
Total			2	1	1	50%	50%

## October 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
October 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	24	14	10	58%	42%
		Retake	13	4	9	31%	69%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	28	17	11	61%	39%
		Retake	12	3	9	25%	75%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	10	4	71%	29%
		Retake	9	3	6	33%	67%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	9	6	3	67%	33%
		Retake	10	4	6	40%	60%
52733	MI Health 2009	First Time	13	6	7	46%	54%
		Retake	5	2	3	40%	60%
52734	MI Life-2009	First Time	12	5	7	42%	58%
		Retake	5	2	3	40%	60%
Total			154	76	78	49%	51%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
50020	MICHIGAN PRELICENSING PROPERTY 2ND ED.	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
50021	MICHIGAN PRELICENSING CASUALTY 2ND ED.	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	44	25	18	61%	39%
		Retake	33	6	27	18%	82%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	44	25	18	57%	41%
		Retake	36	7	29	19%	81%
52537	MI CASUALTY EXAM 2009	First Time	52	27	25	52%	48%
		Retake	44	16	28	36%	64%
52541	MI PROPERTY EXAM 2009	First Time	53	27	26	51%	49%
		Retake	47	17	30	36%	64%
Total			355	150	203	42%	57%

## October 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
October 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	14	8	6	57%	43%
		Retake	3	2	1	67%	33%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	9	3	75%	25%
		Retake	2	1	1	50%	50%
52734	MI Life-2009	First Time	15	10	5	67%	33%
		Retake	2	0	2	0%	100%
		Total	48	30	18	63%	38%

## October 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%
Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52698	HEALTH LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## October 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
October 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	3	1	2	33%	67%
52536	LIFE SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	3	1	2	33%	67%
52697	LIFE LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	3	0	3	0%	100%
52698	HEALTH LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	3	0	3	0%	100%
55387	LIFE LICENSING SCHOOL-2010	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
55388	LIFE SELF STUDY LICENSING PROGRAM-2010	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
55389	HEALTH LICENSING SCHOOL-2010	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
55390	HEALTH SELF STUDY LICENSING PROGRAM-2010	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			30	14	16	47%	53%

## October 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
October 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	3	0	3	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	3	0	3	0%	100%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	40	23	17	58%	43%
		Retake	9	2	7	22%	78%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	12	7	5	58%	42%
		Retake	12	4	8	33%	67%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	40	24	16	60%	40%
		Retake	8	2	6	25%	75%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	13	6	7	46%	54%
		Retake	13	4	9	31%	69%
Total			165	78	87	47%	53%

## October 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	2	0	2	0%	100%
		Retake	4	1	3	25%	75%
		Total	6	1	5	17%	83%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATHLH INSURANCE CLASSROOM-R	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	3	8	27%	73%
		Retake	14	3	11	21%	79%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	10	3	7	30%	70%
		Retake	13	2	11	15%	85%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	9	6	3	67%	33%
		Retake	3	2	1	67%	33%
		Total	70	26	44	37%	63%

## October 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
October 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	14	4	10	29%	71%
		Retake	10	2	8	20%	80%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	14	4	10	29%	71%
		Retake	10	2	8	20%	80%
		Total	48	12	36	25%	75%

## October 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	47	26	21	55%	45%
		Retake	43	3	40	7%	93%
Total			90	29	61	32%	68%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

## October 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	6	5	1	83%	17%
		Retake	2	1	1	50%	50%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	2	2	0	100%	0%
		Retake	5	3	2	60%	40%
Total			16	11	5	69%	31%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	7	6	1	86%	14%
		Retake	17	5	12	29%	71%
Total			27	14	13	52%	48%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	10	5	5	50%	50%
		Retake	7	2	5	29%	71%
52507	EXAM FX-LIFE 2009	First Time	10	5	5	50%	50%
		Retake	7	2	5	29%	71%
Total			34	14	20	41%	59%

## October 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
October 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
52511	FOUNDATIONS OF PROPERTY	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
Total			10	6	4	60%	40%

## October 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	2	0	2	0%	100%
52573	LIFE PE WAIVER 2009	First Time	2	0	2	0%	100%
		Retake	2	0	2	0%	100%
		Total	8	0	8	0%	100%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	2	2	50%	50%
52574	PROPERTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	2	2	50%	50%
		Total	8	4	4	50%	50%

## October 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
October 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>2</b>	<b>2</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>1</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

## October 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
October 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	5	5	0	100%	0%
		Retake	0	0	0	0%	0%
Total			5	5	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	18	9	9	50%	50%
		Retake	12	5	7	42%	58%
52529	LIFE ONLY 2009	First Time	18	9	9	50%	50%
		Retake	12	5	7	42%	58%
Total			60	28	32	47%	53%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

## October 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
October 2010

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
<b>Total</b>			<b>4</b>	<b>2</b>	<b>2</b>	<b>50%</b>	<b>50%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>4</b>	<b>2</b>	<b>2</b>	<b>50%</b>	<b>50%</b>

## October 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	5	1	4	20%	80%
		Total	6	1	5	17%	83%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	4	0	4	0%	100%

## October 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
October 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

## October 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	25	14	11	56%	44%
		Retake	13	5	8	38%	62%
		Total	38	19	19	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	42	38	4	90%	10%
		Retake	3	0	3	0%	100%
		Total	45	38	7	84%	16%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	67	37	30	55%	45%
		Retake	45	10	35	22%	78%
52555	PRELICENSING FOR LIFE 2009	First Time	67	37	30	55%	45%
		Retake	45	10	35	22%	78%
		Total	224	94	130	42%	58%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	6	4	2	67%	33%
		Retake	1	1	0	100%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	6	4	2	67%	33%
		Retake	1	1	0	100%	0%
		Total	14	10	4	71%	29%

## October 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
October 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

## October 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
October 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	1	3	25%	75%
		Retake	4	2	2	50%	50%
<b>Total</b>			<b>8</b>	<b>3</b>	<b>5</b>	<b>38%</b>	<b>63%</b>

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	7	1	6	14%	86%
		Retake	3	0	3	0%	100%
53852	HEALTH PRODUCER	First Time	6	1	5	17%	83%
		Retake	1	0	1	0%	100%
54638	HEALTH	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
<b>Total</b>			<b>20</b>	<b>2</b>	<b>18</b>	<b>10%</b>	<b>90%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55113	PROPERTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
55114	CASUALTY PRODUCER/SOLICITOR (CLASSROOM)	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>2</b>	<b>0</b>	<b>2</b>	<b>0%</b>	<b>100%</b>

## September 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	11	6	5	55%	45%
		Retake	3	1	2	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	6	4	2	67%	33%
		Retake	11	3	8	27%	73%
52734	MI Life-2009	First Time	3	2	1	67%	33%
		Retake	10	3	7	30%	70%
Total			44	19	25	43%	57%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	19	15	4	79%	21%
		Retake	1	1	0	100%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	7	6	1	86%	14%
		Retake	2	1	1	50%	50%
52733	MI Health 2009	First Time	10	8	2	80%	20%
		Retake	3	2	1	67%	33%
Total			42	33	9	79%	21%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake				0%	0%
52541	MI PROPERTY EXAM	First Time	1	1	0	100%	0%
		Retake				0%	0%
Total			3	1	2	33%	67%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	4	1	3	25%	75%
		Retake	3	0	3	0%	100%
Total			7	1	6	14%	86%

## September 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
September 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	30	22	8	73%	27%
		Retake	17	9	8	53%	47%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	25	17	8	68%	32%
		Retake	17	7	10	41%	59%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	9	3	75%	25%
		Retake	8	1	7	13%	87%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	18	15	3	83%	17%
		Retake	8	3	5	38%	62%
52733	MI Health 2009	First Time	10	9	1	90%	10%
		Retake	3	0	3	0%	100%
52734	MI Life-2009	First Time	9	8	1	89%	11%
		Retake	3	0	3	0%	100%
Total			160	100	60	63%	38%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	41	25	16	61%	39%
		Retake	44	15	29	34%	66%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	38	23	15	61%	39%
		Retake	45	14	31	31%	69%
52537	MI CASUALTY EXAM 2009	First Time	41	24	17	59%	41%
		Retake	32	13	19	41%	59%
52541	MI PROPERTY EXAM 2009	First Time	39	23	16	59%	41%
		Retake	33	12	21	36%	64%
Total			313	149	164	48%	52%

## September 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
September 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	14	9	5	64%	36%
		Retake	4	2	2	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	10	10	0	100%	0%
		Retake	0	0	0	0%	0%
52734	MI Life-2009	First Time	9	8	1	89%	11%
		Retake	0	0	0	0%	0%
		Total	37	29	8	78%	22%

## September 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52698	HEALTH LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	16	13	3	81%	19%
		Retake	7	2	5	29%	71%
52536	LIFE SELF STUDY 2009	First Time	16	13	3	81%	19%
		Retake	7	2	5	29%	71%
52697	LIFE LICENSING SCHOOL-2009	First Time	6	4	2	67%	33%
		Retake	6	2	4	33%	67%
52698	HEALTH LICENSING SCHOOL-2009	First Time	6	4	2	67%	33%
		Retake	6	2	4	33%	67%
		Total	70	42	28	60%	40%

## September 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
September 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	0	0	0	50%	50%
		Retake	1	0	1	0%	100%
52566	PROPERTY SELF STUDY 2009	First Time	0	0	0	50%	50%
		Retake	1	0	1	0%	100%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	14	12	2	86%	14%
		Retake	5	4	1	80%	20%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	18	13	5	72%	28%
		Retake	7	3	4	43%	57%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	14	12	2	86%	14%
		Retake	5	4	1	80%	20%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	18	13	5	72%	28%
		Retake	7	3	4	43%	57%
Total			94	66	28	70%	30%

## September 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	4	1	3	25%	75%
		Retake	4	1	3	25%	75%
52531	LIFE ONLY SELF-STUDY 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
		Total	12	5	7	42%	58%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATHL INSURANCE CLASSROOM-R	First Time	5	3	2	60%	40%
		Retake	1	0	1	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
		Total	11	7	4	64%	36%

Life, Accident and Health Producer							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	23	9	14	39%	61%
		Retake	6	2	4	33%	67%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	21	8	13	38%	62%
		Retake	6	2	4	33%	67%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	11	8	3	73%	27%
		Retake	4	1	3	25%	75%
52531	LIFE ONLY SELF-STUDY 2009	First Time	12	8	4	67%	33%
		Retake	4	1	3	25%	75%
		Total	87	39	48	45%	55%

## September 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
September 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	7	2	5	29%	71%
		Retake	9	2	7	22%	78%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	7	2	5	29%	71%
		Retake	9	2	7	22%	78%
		Total	32	8	24	25%	75%

## September 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	59	27	32	46%	54%
		Retake	48	9	39	19%	81%
Total			107	36	71	34%	66%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			1	0	1	0%	100%

## September 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
52552	PASS LIFE 2009	First Time	8	2	6	25%	75%
		Retake	8	0	8	0%	100%
		Total	22	6	16	27%	73%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	40	21	19	53%	47%
		Retake	5	0	5	0%	100%
		Total	49	25	24	51%	49%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	9	7	2	78%	22%
		Retake	5	1	4	20%	80%
52507	EXAM FX-LIFE 2009	First Time	10	8	2	80%	20%
		Retake	5	1	4	20%	80%
52551	PASS HEALTH 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	32	20	12	63%	38%

## September 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
September 2010

Property and Casualty Producer/Solicitor							
Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
52511	FOUNDATIONS OF PROPERTY	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	6	2	4	33%	67%

## September 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
September 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
		Total	5	3	2	60%	40%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## September 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
September 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>2</b>	<b>2</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>1</b>	<b>0</b>	<b>100%</b>	<b>0%</b>

## September 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
September 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	8	8	0	100%	0%
		Retake	1	1	0	100%	0%
52529	LIFE ONLY 2009	First Time	9	9	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	19	19	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

## September 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
September 2010

Life Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	11	8	3	73%	27%
		Retake	6	4	2	67%	33%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	11	8	3	73%	27%
		Retake	6	4	2	67%	33%
		Total	34	24	10	71%	29%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

## September 2010 Prelicensing Provider Performance Report

0517 JEL Publishing  
September 2010

Life and Vairable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## September 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	2	2	0	100%	0%
		Retake	3	2	1	67%	33%
52659	LIFE INSURANCE PRELICENSING	First Time	2	2	0	100%	0%
		Retake	3	2	1	67%	33%
		Total	10	8	2	80%	20%

## September 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
September 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

## September 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	21	15	6	71%	29%
		Retake	7	5	2	71%	29%
		Total	28	20	8	71%	29%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	27	25	2	93%	7%
		Retake	3	3	0	100%	0%
		Total	30	28	2	93%	7%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	64	43	21	67%	33%
		Retake	34	10	24	29%	71%
52555	PRELICENSING FOR LIFE 2009	First Time	64	43	21	67%	33%
		Retake	34	10	24	29%	71%
		Total	196	106	90	54%	46%

## September 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
September 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	10	7	3	70%	30%
		Retake	13	6	7	46%	54%
52656	PRELICENSING FOR PROPERTY-2009	First Time	10	7	3	70%	30%
		Retake	13	6	7	46%	54%
Total			46	26	20	57%	43%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	5	4	1	80%	20%
		Retake	5	1	4	20%	80%
Total			10	5	5	50%	50%

## September 2010 Prelicensing Provider Performance Report

0803 The Center for Insurance Education  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52530	LIFE ONLY PRELICENS	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

## September 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
September 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
54637	LIFE	First Time	3	2	1	67%	33%
		Retake	2	0	2	0%	100%
Total			7	2	5	29%	71%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
53852	HEALTH PRODUCER	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
Total			6	2	4	33%	67%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
55115	PROPERTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	100%	0%
		Retake	1	1	0	100%	0%
55116	CASUALTY PRODUCER/SOLICITOR (CORRESPONDE	First Time	0	0	0	100%	0%
		Retake	1	1	0	33%	67%
Total			2	2	0	100%	0%

## August 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	5	4	1	80%	20%
		Retake	3	2	1	67%	33%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	8	3	5	38%	62%
		Retake	5	1	4	20%	80%
52734	MI Life-2009	First Time	7	2	5	29%	71%
		Retake	4	1	3	25%	75%
Total			32	13	19	41%	59%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	13	9	4	69%	31%
		Retake	8	4	4	50%	50%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	5	4	1	80%	20%
		Retake	4	1	3	25%	75%
52733	MI Health 2009	First Time	9	7	2	78%	22%
		Retake	8	3	5	38%	62%
Total			47	28	19	60%	40%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	1	1	50%	50%
		Retake				0%	0%
52541	MI PROPERTY EXAM	First Time	1	1	0	100%	0%
		Retake				0%	0%
Total			3	2	1	67%	33%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	5	1	4	20%	80%
Total			6	2	4	33%	67%

## August 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
August 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	42	23	19	55%	45%
		Retake	11	6	5	55%	45%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	39	23	16	59%	41%
		Retake	11	4	7	36%	64%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	7	7	50%	50%
		Retake	11	2	9	18%	82%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	17	8	9	47%	53%
		Retake	10	3	7	30%	70%
52733	MI Health 2009	First Time	12	6	6	50%	50%
		Retake	6	5	1	83%	17%
52734	MI Life-2009	First Time	12	7	5	58%	42%
		Retake	5	4	1	80%	20%
Total			190	98	92	52%	48%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	51	29	22	57%	43%
		Retake	61	15	46	25%	75%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	50	28	22	56%	44%
		Retake	62	14	48	23%	77%
52537	MI CASUALTY EXAM 2009	First Time	52	34	18	65%	35%
		Retake	35	14	21	40%	60%
52541	MI PROPERTY EXAM 2009	First Time	51	33	18	65%	35%
		Retake	36	13	23	36%	64%
Total			398	180	218	45%	55%

## August 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
August 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	10	8	2	80%	20%
		Retake	2	1	1	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	11	7	4	64%	36%
		Retake	1	0	1	0%	100%
52734	MI Life-2009	First Time	20	19	1	95%	5%
		Retake	2	1	1	50%	50%
		Total	46	36	10	78%	22%

## August 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>2</b>	<b>2</b>	<b>0</b>	<b>100%</b>	<b>0%</b>
Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>2</b>	<b>1</b>	<b>1</b>	<b>50%</b>	<b>50%</b>
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	11	7	4	64%	36%
		Retake	9	2	7	22%	78%
52536	LIFE SELF STUDY 2009	First Time	12	7	5	58%	42%
		Retake	10	3	7	30%	70%
52697	LIFE LICENSING SCHOOL-2009	First Time	8	5	3	63%	37%
		Retake	9	1	8	11%	89%
52698	HEALTH LICENSING SCHOOL-2009	First Time	9	5	4	56%	44%
		Retake	10	2	8	20%	80%
<b>Total</b>			<b>78</b>	<b>32</b>	<b>46</b>	<b>41%</b>	<b>59%</b>

## August 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
August 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	6	4	2	67%	33%
52566	PROPERTY SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	6	4	2	67%	33%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	5	1	4	20%	80%
54040	PROPERTY LICENSING SCHOOL-2010	First Time	25	18	7	72%	28%
		Retake	23	13	10	57%	43%
54041	PROPERTY SELF STUDY LICENSING-2010	First Time	11	7	4	64%	36%
		Retake	5	1	4	20%	80%
54042	CASUALTY LICENSING SCHOOL-2010	First Time	25	18	7	72%	28%
		Retake	21	12	9	57%	43%
54043	CASUALTY SELF STUDY LICENSING-2010	First Time	11	7	4	72%	28%
		Retake	5	1	4	20%	80%
Total			150	88	62	59%	41%

## August 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATHLH INSURANCE CLASSROOM-R	First Time	3	2	1	67%	33%
		Retake	3	2	1	67%	33%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	8	5	3	63%	38%

Life, Accident and Health Producer							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	16	10	6	63%	37%
		Retake	6	2	4	33%	67%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	16	10	6	63%	37%
		Retake	6	2	4	33%	67%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	7	4	3	57%	43%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	7	4	3	57%	43%
		Retake	2	1	1	50%	50%
		Total	62	34	28	55%	45%

## August 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
August 2010

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	3	1	2	33%	67%
		Retake	12	1	11	8%	92%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	3	1	2	33%	67%
		Retake	12	1	2	8%	92%
		Total	30	4	17	13%	57%

## August 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	74	40	34	54%	46%
		Retake	57	16	41	28%	72%
		Total	131	56	75	43%	57%

## August 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	6	4	2	67%	33%
		Retake	16	4	12	25%	75%
		Total	26	11	15	42%	58%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	8	6	2	75%	25%
		Retake	4	1	3	25%	75%
52551	PASS HEALTH 2009	First Time	6	5	1	83%	17%
		Retake	0	0	0	0%	0%
		Total	18	12	6	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	9	6	3	67%	33%
		Retake	4	1	3	25%	75%
52507	EXAM FX-LIFE 2009	First Time	9	6	3	67%	33%
		Retake	4	1	3	25%	75%
52551	PASS HEALTH 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	30	16	14	53%	47%

## August 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
August 2010

Property and Casualty Producer/Solicitor							
Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

## August 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
		Total	2	1	1	50%	50%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

## August 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
August 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
Total			8	2	6	25%	75%

## August 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
August 2010

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
<b>Total</b>			6	4	2	67%	33%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

## August 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
		Total	4	2	2	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	5	4	1	80%	20%
		Retake	1	0	1	0%	100%
52529	LIFE ONLY 2009	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
		Total	11	7	4	64%	36%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	10	9	1	90%	10%
		Retake	3	2	1	67%	33%
		Total	13	11	2	85%	15%

## August 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
August 2010

Life Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake				0%	0%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	0%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	4	0	4	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

## August 2010 Prelicensing Provider Performance Report

0517 JEL Publishing  
August 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53426	CASUALTY PRODUCERS COURSE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
53427	PROPERTY PRODUCERS COURSE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

## August 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
		Total	4	1	3	25%	75%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	6	6	0	100%	0%
		Retake	3	1	2	33%	67%
52659	LIFE INSURANCE PRELICENSING	First Time	6	6	0	100%	0%
		Retake	3	1	2	33%	67%
		Total	18	14	4	78%	22%

## August 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
August 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
		Total	8	4	4	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	4	4	0	100%	0%

## August 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	24	20	4	83%	17%
		Retake	5	1	4	20%	80%
		Total	29	21	8	72%	28%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	19	16	3	84%	16%
		Retake	4	0	4	0%	100%
		Total	23	16	7	70%	30%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	60	36	24	60%	40%
		Retake	26	9	17	35%	65%
52555	PRELICENSING FOR LIFE 2009	First Time	59	36	23	61%	39%
		Retake	24	9	15	38%	63%
		Total	169	90	79	53%	47%

## August 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
August 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	16	12	4	75%	25%
		Retake	4	3	1	75%	25%
52656	PRELICENSING FOR PROPERTY-2009	First Time	16	12	4	75%	25%
		Retake	4	3	1	75%	25%
Total			40	30	10	75%	25%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	6	4	2	67%	33%
		Retake	2	0	2	0%	100%
Total			8	4	4	50%	50%

## August 2010 Prelicensing Provider Performance Report

0803 The Center for Insurance Education  
August 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52530	LIFE ONLY PRELICENS	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
		Total	3	0	3	0%	100%

## August 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
August 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	1	3	75%	25%
		Retake	3	2	1	67%	33%
54637	LIFE	First Time	3	2	1	67%	33%
		Retake	3	0	3	0%	100%
Total			13	5	8	38%	62%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	15	7	8	47%	53%
		Retake	11	6	5	55%	45%
53852	HEALTH PRODUCER	First Time	15	7	8	47%	53%
		Retake	11	6	5	55%	45%
54637	LIFE	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
54638	HEALTH	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
Total			64	32	32	50%	50%

## July 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
43466	MI Life Class	First Time	54	40	14	74%	26%
		Retake	34	9	25	26%	74%
43760	MICHIGAN LIFE INSURANCE EXAM MANUAL	First Time	16	6	10	38%	62%
		Retake	23	8	15	35%	65%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	48	24	24	50%	50%
		Retake	19	10	9	53%	47%
52734	MI Life-2009	First Time	64	46	18	72%	28%
		Retake	14	7	7	50%	50%
Total			272	150	122	55%	45%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
43467	MI Health Class	First Time	17	13	4	76%	24%
		Retake	13	4	9	31%	69%
43761	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	19	12	7	63%	37%
		Retake	5	4	1	80%	20%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	39	28	11	72%	28%
		Retake	8	6	2	75%	25%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	17	12	5	71%	29%
		Retake	5	2	3	40%	60%
Total			124	82	42	66%	34%

## July 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
July 2010

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42926	MI Property Exam	First Time	2	1	1	50%	50%
		Retake	6	1	5	17%	83%
42928	MI Property Classroom	First Time	1	0	1	0%	100%
		Retake	4	1	3	25%	75%
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM	First Time	4	1	3	25%	75%
		Retake	0	0	0	0%	0%
Total			18	4	14	22%	78%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42927	MI Casualty Exam	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
42929	MI Casualty Classroom	First Time	0	0	0	0%	0%
		Retake	8	1	7	13%	87%
52537	MI CASUALTY EXAM 2009	First Time	4	4	0	100%	0%
		Retake	1	0	1	0%	100%
Total			16	7	9	44%	56%

## July 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
July 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
43466	MI Life Class	First Time	55	38	17	69%	31%
		Retake	32	14	18	44%	56%
43467	MI Health Class	First Time	53	37	16	70%	30%
		Retake	26	13	13	50%	50%
43760	MICHIGAN LIFE INSURANCE EXAM MANUAL	First Time	36	17	19	47%	53%
		Retake	27	10	17	37%	63%
43761	MICHIGAN HEALTH INS. EXAM MANUAL	First Time	37	18	19	49%	51%
		Retake	34	11	23	32%	68%
51147	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	136	104	32	76%	24%
		Retake	36	10	26	28%	72%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	143	109	34	76%	24%
		Retake	30	10	20	33%	67%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	8	6	2	75%	25%
		Retake	3	2	1	67%	33%
52733	MI Health 2009	First Time	51	35	16	69%	31%
		Retake	8	4	4	50%	50%
52734	MI Life-2009	First Time	52	36	16	69%	31%
		Retake	18	6	12	33%	67%
Total			786	480	306	61%	39%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42926	MI Property Exam	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
42927	MI Casualty Exam	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			6	4	2	67%	33%

## July 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
July 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42926	MI Property Exam	First Time	54	20	34	37%	63%
		Retake	128	29	99	23%	77%
42927	MI Casualty Exam	First Time	55	21	34	38%	62%
		Retake	126	29	97	23%	77%
42928	MI Property Classroom	First Time	29	21	8	72%	23%
		Retake	28	15	13	54%	46%
42929	MI Casualty Classroom	First Time	28	20	8	71%	29%
		Retake	30	15	15	50%	50%
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	6	1	5	17%	83%
		Retake	3	1	2	33%	67%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	6	1	5	17%	83%
		Retake	3	1	2	33%	67%
52537	MI CASUALTY EXAM 2009	First Time	153	85	68	56%	44%
		Retake	74	33	41	45%	55%
52541	MI PROPERTY EXAM 2009	First Time	153	85	68	56%	44%
		Retake	73	32	41	44%	56%
Total			949	409	540	43%	57%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	8	6	2	75%	25%
		Retake	2	0	2	0%	100%
52734	MI Life-2009	First Time	12	8	4	67%	33%
		Retake	2	1	1	50%	50%
Total			24	15	9	63%	38%

## July 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
45671	LIFE LICENSING SCHOOL	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
45673	LIFE SELF STUDY	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52536	LIFE SELF STUDY 2009	First Time	4	3	1	75%	25%
		Retake	4	1	3	25%	75%
52697	LIFE LICENSING SCHOOL-2009	First Time	3	1	2	33%	67%
		Retake	1	0	1	0%	100%
Total			19	10	9	53%	47%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
45670	HEALTH LICENSING SCHOOL	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
45672	HEALTH SELF STUDY	First Time	1	1	0	100%	0%
		Retake	5	1	4	20%	80%
52522	HEALTH SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			8	4	4	50%	50%

## July 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
July 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
45670	HEALTH LICENSING SCHOOL	First Time	2	2	0	100%	0%
		Retake	11	1	10	9%	91%
45671	LIFE LICENSING SCHOOL	First Time	2	2	0	100%	0%
		Retake	11	1	10	9%	91%
45672	HEALTH SELF-STUDY	First Time	3	2	1	67%	33%
		Retake	6	1	5	17%	83%
45673	LIFE SELF-STUDY	First Time	3	2	1	67%	33%
		Retake	6	1	5	17%	83%
52522	HEALTH SELF STUDY 2009	First Time	24	20	4	83%	17%
		Retake	7	0	7	0%	100%
52536	LIFE SELF STUDY 2009	First Time	23	19	4	83%	17%
		Retake	7	0	7	0%	100%
52697	LIFE LICENSING SCHOOL-2009	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
52698	HEALTH LICENSING SCHOOL-2009	First Time	3	1	2	33%	67%
		Retake	1	1	0	100%	0%
Total			113	55	58	49%	51%

## July 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
July 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48104	PROPERTY LEARNING SCHOOL 2007	First Time	23	15	8	65%	35%
		Retake	17	6	11	35%	65%
48105	CASUALTY LEARNING SCHOOL 2007	First Time	22	14	8	64%	36%
		Retake	17	6	11	35%	65%
48106	Property Self Study 2007	First Time	25	19	6	76%	24%
		Retake	32	11	21	34%	66%
48017	Casualty Self Study 2007	First Time	26	20	6	77%	23%
		Retake	30	11	19	37%	63%
52505	CASUALTY SELF STUDY 2009	First Time	56	35	21	63%	37%
		Retake	28	13	15	46%	54%
52566	PROPERTY SELF STUDY 2009	First Time	56	35	21	63%	37%
		Retake	27	13	14	48%	52%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	14	6	8	43%	57%
		Retake	7	2	5	29%	71%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	14	6	8	43%	57%
		Retake	7	2	5	29%	71%
Total			401	214	187	53%	47%

## July 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
36051	LIFE ONLY 2002	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
36940	LIFE ONLY SELF-STUDY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
47869	LIFE SELF STUDY	First Time	1	0	1	0%	100%
		Retake	3	2	1	67%	33%
47871	LIFE INSURANCE CLASSROOM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	7	4	3	57%	43%
		Retake	2	2	0	100%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	7	6	1	86%	14%
		Retake	3	0	3	0%	100%
Total			26	16	10	62%	38%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
36699	HEALTH ONLY	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
36941	HEALTH ONLY-SELF STUDY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
47870	Health Self Study	First Time	0	0	0	0%	0%
		Retake	5	1	4	20%	80%
47872	HEALTH INSURANCE CLASSROOM	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52333	ACCIDENT & HEATLH INSURANCE CLASSROOM-R	First Time	6	5	1	83%	17%
		Retake	2	0	2	0%	100%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	3	1	2	33%	67%
		Retake	3	1	2	33%	67%
Total			24	11	13	46%	54%

## July 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
July 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
36051	LIFE ONLY 2002	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
36699	HEALTH ONLY	First Time	3	2	1	67%	33%
		Retake	3	0	3	0%	100%
47869	Life Self Study	First Time	3	1	2	33%	67%
		Retake	3	3	0	100%	0%
47870	Health Self Study	First Time	4	2	2	50%	50%
		Retake	3	3	0	100%	0%
47871	Life Insurance Classroom	First Time	4	2	2	50%	50%
		Retake	3	2	1	67%	33%
47872	Health Insurance Classroom	First Time	4	2	2	50%	50%
		Retake	3	2	1	67%	33%
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	19	15	4	79%	21%
		Retake	5	2	3	40%	60%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	19	14	5	74%	26%
		Retake	4	2	2	50%	50%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	23	10	13	43%	57%
		Retake	12	3	9	25%	75%
52531	LIFE ONLY SELF-STUDY 2009	First Time	22	10	12	45%	55%
		Retake	11	3	8	27%	73%
		Total	152	80	72	53%	47%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	3	1	2	33%	67%

## July 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
July 2010

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41136	Casualty Only-Self Study 2004	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	1	1	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41136	Casualty Only Self Study 2004	First Time	12	4	8	33%	67%
		Retake	21	6	15	29%	71%
41137	Property Only Self Study 2004	First Time	12	4	8	33%	67%
		Retake	21	6	15	29%	71%
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	18	11	7	61%	39%
		Retake	11	5	6	45%	55%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	18	11	7	61%	39%
		Retake	11	5	6	45%	55%
Total			124	52	72	42%	58%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## July 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
44985	MI LIFE ONLINE PRELICENSING	First Time	20	14	6	70%	30%
		Retake	34	7	27	21%	79%
47741	LIFE ONLY	First Time	41	18	23	44%	56%
		Retake	75	13	62	17%	83%
52042	MICHIGAN LIFE ONLY COURSE	First Time	191	92	99	48%	52%
		Retake	69	25	44	36%	64%
Total			430	169	261	39%	61%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	8	4	4	50%	50%
		Retake	3	1	2	33%	67%
Total			11	5	6	45%	55%

## July 2010 Prelicensing Provider Performance Report

0153 Combined Insurance Company  
July 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
46629	Accident & Health & Law	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
50022	LIFE PRELICENSING TRAINING COURSE	First Time	3	2	1	67%	33%
		Retake	1	0	1	0%	100%
Total			8	4	4	50%	50%

## July 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42587	PASS Life	First Time	12	7	5	58%	42%
		Retake	8	4	4	50%	50%
46418	PASS PACKAGE LIFE-CLASSROOM	First Time	9	6	3	67%	33%
		Retake	3	2	1	67%	33%
52507	EXAM FX-LIFE 2009	First Time	9	6	3	67%	33%
		Retake	6	0	6	0%	100%
52510	FOUNDATIONS OF LIFE INS 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	40	21	19	53%	47%
		Retake	14	7	7	50%	50%
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			104	55	49	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
42589	PASS HEALTH	First Time	6	5	1	83%	17%
		Retake	1	1	0	100%	0%
46419	PASS PACKAGE HEALTH-CLASSROOM	First Time	9	9	0	100%	0%
		Retake	2	2	0	100%	0%
52506	EXAM FX-HEALTH 2009	First Time	10	6	4	60%	40%
		Retake	1	1	0	100%	0%
52551	PASS HEALTH 2009	First Time	32	26	6	81%	19%
		Retake	7	5	2	71%	29%
Total			68	55	13	81%	19%

## July 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
July 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
35322	FOUNDATIONS OF LIFE INS	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
35323	FOUNDATIONS OF HEALTH INS	First Time	5	2	3	40%	60%
		Retake	2	1	1	50%	50%
42587	PASS Life	First Time	15	10	5	67%	33%
		Retake	6	2	4	33%	67%
42589	PASS Health	First Time	17	12	5	71%	29%
		Retake	6	3	3	50%	50%
46416	Exam FX-Life	First Time	5	2	3	40%	60%
		Retake	1	1	0	100%	0%
46417	Exam FX-Health	First Time	4	2	2	50%	50%
		Retake	0	0	0	0%	0%
46418	Pass Package Life-Classroom	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
46419	Pass Package Health-Classroom	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52506	EXAM FX-HEALTH 2009	First Time	18	12	6	67%	33%
		Retake	16	2	14	13%	87%
52507	EXAM FX-LIFE 2009	First Time	19	12	7	63%	37%
		Retake	16	2	14	13%	87%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52510	FOUNDATIONS OF LIFE INS 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	15	8	7	53%	47%
		Retake	2	0	2	0%	100%
52552	PASS LIFE 2009	First Time	14	8	6	57%	43%
		Retake	2	0	2	0%	100%
<b>Total</b>			<b>180</b>	<b>92</b>	<b>88</b>	<b>51%</b>	<b>49%</b>

## July 2010 Prelicensing Provider Performance Report

0173 American Education Systems

July 2010

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41411	Foundations of Property	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41411	Foundations of Property	First Time	3	0	3	0%	100%
		Retake	1	0	1	0%	100%
41412	Foundations of Casualty	First Time	3	0	3	0%	100%
		Retake	1	0	1	0%	100%
		Total	8	0	8	0%	100%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY	First Time	4	3	1	75%	25%
		Retake	2	0	2	0%	100%
52511	FOUNDATIONS OF PROPERTY	First Time	4	3	1	75%	25%
		Retake	2	0	2	0%	100%
		Total	12	6	6	50%	50%

## July 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	5	3	2	60%	40%
		Retake	3	2	1	67%	33%
		Total	8	5	3	63%	38%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47409	LIFE PE WAIVER	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
47410	ACCIDENT & HEALTH PE WAIVER	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	5	2	3	40%	60%
		Retake	5	1	4	20%	80%
52573	LIFE PE WAIVER 2009	First Time	6	3	3	50%	50%
		Retake	5	1	4	20%	80%
		Total	25	11	14	44%	56%

## July 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
July 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47407	Property PE Waiver	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
47408	Casualty PE Waiver	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52572	CASUALTY PE WAIVER 2009	First Time	6	4	2	67%	33%
		Retake	0	0	0	0%	0%
52574	PROPERTY PE WAIVER 2009	First Time	6	4	2	67%	33%
		Retake	0	0	0	0%	0%
		Total	14	10	4	71%	29%

## July 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
		Total	4	3	1	75%	25%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47744	LIFE INSURANCE PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
47745	HEALTH INSURANCE PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	5	4	1	80%	20%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	5	4	1	80%	20%
		Retake	1	1	0	100%	0%
		Total	14	12	2	86%	14%

## July 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41463	Life Only	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
Total			4	1	3	25%	75%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
41463	Life Only	First Time	3	2	1	67%	33%
		Retake	2	2	0	100%	0%
41464	Health Only	First Time	3	2	1	67%	33%
		Retake	2	2	0	100%	0%
52516	HEALTH ONLY 2009	First Time	6	4	2	67%	33%
		Retake	2	1	1	50%	50%
52529	LIFE ONLY 2009	First Time	6	4	2	67%	33%
		Retake	2	1	1	50%	50%
Total			26	18	8	69%	31%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			1	0	1	0%	100%

## July 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
July 2010

Life Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
38620	Life Only Self Study PE-Course	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## July 2010 Prelicensing Provider Performance Report

0462 Professional Training Institution, INC.  
July 2010

Life Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
38617	Life Concepts 18th Edition	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
		Total	3	0	3	0%	100%

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
38617	Life Concepts 18th Edition	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
38618	Health Concepts 18th Edition	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## July 2010 Prelicensing Provider Performance Report

0612 Saturn Learning Solutions, LP  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47692	License2Go - Life Exam Prep 2007	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
Total			7	5	2	71%	29%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47693	License2Go - Health Exam Prep 2007	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			5	5	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47692	License2Go - Life Exam Prep 2007	First Time	16	10	6	63%	37%
		Retake	14	5	9	36%	64%
47693	License2Go - Health Exam Prep 2007	First Time	16	10	6	63%	37%
		Retake	14	5	9	36%	64%
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	32	23	9	72%	28%
		Retake	14	4	10	29%	71%
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	32	23	9	72%	28%
		Retake	14	4	10	29%	71%
Total			152	84	68	55%	45%

## July 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
Total			3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
43044	Life Only	First Time	9	7	2	78%	22%
		Retake	2	1	1	50%	50%
43045	Health Only	First Time	8	6	2	75%	25%
		Retake	2	1	1	50%	50%
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	17	9	8	53%	47%
		Retake	7	4	3	57%	43%
52659	LIFE INSURANCE PRELICENSING	First Time	18	10	8	56%	44%
		Retake	7	4	3	57%	43%
Total			70	42	28	60%	40%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## July 2010 Prelicensing Provider Performance Report

0720 CPPI Professional  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48130	Life Insurance Basics	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
48131	Health Insurance Basics	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48132	Property Insurance Basics 2007	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
48133	Casualty Insurance Basics 2007	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52497	CASUALTY INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
52558	PROPERTY INSURANCE BASICS 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	8	4	4	50%	50%

## July 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
July 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48783	PRELICENSING FOR LIFE	First Time	38	24	14	63%	37%
		Retake	46	13	33	28%	72%
52555	PRELICENSING FOR LIFE 2009	First Time	77	51	26	66%	34%
		Retake	15	7	8	47%	53%
Total			176	95	81	54%	46%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48784	PRELICENSING FOR HEALTH	First Time	63	50	13	79%	21%
		Retake	29	13	16	45%	55%
52554	PRELICENSING FOR HEALTH 2009	First Time	130	93	37	72%	28%
		Retake	32	16	16	50%	50%
Total			254	172	82	68%	32%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48783	PRELICENSING FOR LIFE	First Time	58	40	18	69%	31%
		Retake	59	12	47	20%	80%
48784	PRELICENSING FOR HEALTH	First Time	58	40	18	69%	31%
		Retake	59	12	47	20%	80%
52554	PRELICENSING FOR HEALTH 2009	First Time	139	101	38	73%	27%
		Retake	30	14	16	47%	53%
52555	PRELICENSING FOR LIFE 2009	First Time	139	101	38	73%	27%
		Retake	30	14	16	47%	53%
Total			572	334	238	58%	42%

## July 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
July 2010

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48785	PRELICENSING FOR PROPERTY	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
48786	PRELICENSING FOR CASUALTY	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
52553	PRELICENSING FOR CASUALTY 2009	First Time	13	11	2	85%	15%
		Retake	2	0	2	0%	100%
52656	PRELICENSING FOR PROPERTY-2009	First Time	13	11	2	85%	15%
		Retake	2	0	2	0%	100%
Total			36	26	10	72%	28%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48785	PRELICENSING FOR PROPERTY	First Time	11	6	5	55%	45%
		Retake	11	5	6	45%	55%
48786	PRELICENSING FOR CASUALTY	First Time	11	6	5	55%	45%
		Retake	11	5	6	45%	55%
52553	PRELICENSING FOR CASUALTY 2009	First Time	17	14	3	82%	18%
		Retake	4	0	4	0%	100%
52656	PRELICENSING FOR PROPERTY-2009	First Time	18	14	4	78%	22%
		Retake	4	0	4	0%	100%
Total			87	50	37	57%	43%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48783	PRELICENSING FOR LIFE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## July 2010 Prelicensing Provider Performance Report

0841 Northwestern Michigan College  
July 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
50014	INTRODUCTION TO PROPERTY INSU	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
50015	INTRODUCTION TO CASUALTY INSU	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			4	0	4	0%	100%

## June 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	11	8	3	73%	27%
		Retake	1	0	1	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	6	4	2	67%	33%
		Retake	8	2	6	25%	75%
52734	MI Life-2009	First Time	9	6	3	67%	33%
		Retake	4	2	2	50%	50%
<b>Total</b>			39	22	17	56%	44%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	29	22	7	76%	24%
		Retake	18	9	9	50%	50%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	8	4	4	50%	50%
		Retake	8	5	3	63%	37%
52733	MI Health 2009	First Time	14	10	4	71%	29%
		Retake	1	0	1	0%	100%
<b>Total</b>			78	50	28	64%	36%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
<b>Total</b>			2	0	2	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
<b>Total</b>			2	0	2	0%	100%

## June 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
June 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM	First Time	33	23	10	70%	30%
		Retake	15	5	10	33%	67%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	33	25	8	76%	24%
		Retake	5	3	2	60%	40%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	20	16	4	80%	20%
		Retake	10	4	6	40%	60%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	19	13	6	68%	32%
		Retake	17	5	12	29%	71%
52733	MI Health 2009	First Time	19	10	9	53%	47%
		Retake	14	6	8	43%	57%
52734	MI Life-2009	First Time	18	9	9	50%	50%
		Retake	11	5	6	45%	55%
Total			214	124	144	58%	67%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
50020	MICHIGAN PRELICENSING PROPERTY 2ND ED.	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
50021	MICHIGAN PRELICENSING CASUALTY 2ND ED.	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	58	33	25	57%	43%
		Retake	43	13	30	30%	70%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	59	34	25	58%	42%
		Retake	43	13	30	30%	70%
52537	MI CASUALTY EXAM 2009	First Time	42	14	28	33%	67%
		Retake	41	10	31	24%	76%
52541	MI PROPERTY EXAM 2009	First Time	43	15	28	35%	65%
		Retake	41	10	31	24%	76%
Total			370	142	228	38%	62%

## June 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	2	1	1	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54040	PROPERTY LICENSING SCHOOL 2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	8	2	6	25%	75%
52536	LIFE SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	8	2	6	25%	75%
52697	LIFE LICENSING SCHOOL-2009	First Time	4	2	2	50%	50%
		Retake	9	7	2	78%	22%
52698	HEALTH LICENSING SCHOOL-2009	First Time	4	2	2	50%	50%
		Retake	9	7	2	78%	22%
		Total	58	34	24	59%	41%

## June 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
June 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
48105	CASUALTY LEARNING SCHOOL 2007	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52505	CASUALTY SELF STUDY 2009	First Time	10	8	2	80%	20%
		Retake	5	3	2	60%	40%
52566	PROPERTY SELF STUDY 2009	First Time	10	8	2	80%	20%
		Retake	5	3	2	60%	40%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
54040	PROPERTY LICENSING SCHOOL 2010	First Time	15	10	5	67%	33%
		Retake	9	4	5	44%	56%
54041	PROPERTY SELFSTUDY LICENSING 2010	First Time	21	11	10	52%	48%
		Retake	7	1	6	14%	86%
54042	CASUALTY LICENSING SCHOOL 2010	First Time	16	11	5	69%	31%
		Retake	9	4	5	44%	56%
54043	CASUALTY SELFSTUDY LICENSING 2010	First Time	20	10	10	50%	50%
		Retake	7	1	6	14%	86%
Total			140	76	64	54%	46%

## June 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	4	3	1	75%	25%
		Retake	4	3	1	75%	25%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	4	1	80%	20%
		Retake	1	0	1	0%	100%
		Total	14	10	4	71%	29%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEATHLH INSURANCE CLASSROOM-R	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	5	2	3	40%	60%
		Retake	3	2	1	67%	33%
		Total	12	8	4	67%	33%

## June 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
June 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	9	2	82%	18%
		Retake	8	3	5	38%	62%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	11	9	2	82%	18%
		Retake	8	3	5	38%	62%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	12	7	5	58%	42%
		Retake	10	4	6	40%	60%
52531	LIFE ONLY SELF-STUDY 2009	First Time	12	7	5	58%	42%
		Retake	10	4	6	40%	60%
Total			82	46	36	56%	44%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	8	4	4	50%	50%
		Retake	9	2	7	22%	78%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	8	4	4	50%	50%
		Retake	9	2	7	22%	78%
Total			34	12	22	35%	65%

**June 2010 Prelicensing Provider Performance Report**

0056 Primerica Life Insurance Company  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	57	25	32	44%	56%
		Retake	53	12	41	23%	77%
Total			110	37	73	34%	66%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	7	1	6	14%	86%
		Retake	6	3	3	50%	50%
Total			13	4	9	31%	69%

## June 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52552	PASS LIFE 2009	First Time	4	2	2	50%	50%
		Retake	7	1	6	14%	86%
Total			14	5	9	36%	64%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	7	3	4	43%	57%
		Retake	2	1	1	50%	50%
Total			14	8	6	57%	43%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	3	4	43%	57%
		Retake	12	5	7	42%	58%
52507	EXAM FX-LIFE 2009	First Time	7	3	4	43%	57%
		Retake	12	5	7	42%	58%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			40	18	22	45%	55%

## June 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52573	LIFE PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	6	2	4	33%	67%
52574	PROPERTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	6	2	4	33%	67%
		Total	12	4	8	33%	67%

## June 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

## June 2010 Prelicensing Provider Performance Report

0382 Liberty Mutual Insurance Company  
June 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53102	MICHIGAN PROPERTY PRELICENSING PROGRAM	First Time	1	0	1	0%	100%
		Retake				0%	100%
53103	MICHIGAN CASUALTY PRELICENSING PROGRAM	First Time	1	0	1	0%	100%
		Retake				0%	100%
Total			2	0	2	0%	100%

## June 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
June 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52529	LIFE ONLY 2009	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
Total			8	8	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	12	8	4	67%	33%
		Retake	3	3	0	100%	0%
Total			15	11	4	73%	27%

## June 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.

June 2010

Life, Accident and Health Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY PE SELF STUDY COURSE 2009	First Time	5	3	2	60%	40%
		Retake	2	2	0	100%	0%
52532	LIFE ONLY PE SELF STUDY COURSE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52539	MI LIFE ONLINE PRELICENSING 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
<b>Total</b>			<b>14</b>	<b>10</b>	<b>4</b>	<b>71%</b>	<b>29%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
<b>Total</b>			<b>10</b>	<b>4</b>	<b>6</b>	<b>40%</b>	<b>60%</b>

## June 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	2	1	1	50%	50%
		Retake	2	0	2	0%	100%
		Total	4	1	3	25%	75%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	7	6	1	86%	14%
		Retake	11	6	5	55%	45%
52659	LIFE INSURANCE PRELICENSING	First Time	7	6	1	86%	14%
		Retake	11	6	5	55%	45%
		Total	36	24	12	67%	33%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## June 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
June 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			2	2	0	100%	0%

## June 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	31	21	10	68%	32%
		Retake	16	8	8	50%	50%
		Total	47	29	18	62%	38%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	27	23	4	85%	15%
		Retake	6	5	1	83%	17%
		Total	33	28	5	85%	15%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	64	45	19	70%	30%
		Retake	34	14	20	41%	59%
52555	PRELICENSING FOR LIFE 2009	First Time	64	45	19	70%	30%
		Retake	34	14	20	41%	59%
		Total	196	118	78	60%	40%

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52656	PRELICENSING FOR PROPERTY-2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

## June 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
June 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	7	3	4	43%	57%
		Retake	4	3	1	75%	25%
52656	PRELICENSING FOR PROPERTY-2009	First Time	7	3	4	43%	57%
		Retake	4	3	1	75%	25%
Total			22	12	10	55%	45%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	6	4	2	67%	33%
		Retake	2	2	0	100%	0%
Total			8	6	2	75%	25%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

## June 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
June 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	12	5	7	42%	58%
		Retake	12	2	10	17%	83%
		Total	24	7	17	29%	71%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
		Total	3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	4	2	2	50%	50%
		Retake	9	3	6	33%	67%
53852	HEALTH PRODUCER	First Time	4	2	2	50%	50%
		Retake	9	3	6	33%	67%
		Total	26	10	16	38%	62%

## May 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	13	12	1	92%	8%
		Retake	2	0	2	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	7	3	4	43%	57%
		Retake	3	0	3	0%	100%
52734	MI Life-2009	First Time	11	6	5	55%	45%
		Retake	11	5	6	45%	55%
Total			47	26	21	55%	45%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	23	14	9	61%	39%
		Retake	1	1	0	100%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	16	12	4	75%	25%
		Retake	3	1	2	33%	67%
52733	MI Health 2009	First Time	13	9	4	69%	31%
		Retake	4	2	2	50%	50%
Total			60	39	21	65%	35%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	4	0	4	0%	100%
Total			5	0	5	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
Total			4	0	4	0%	100%

## May 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
May 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM	First Time	22	13	9	59%	41%
		Retake	5	3	2	60%	40%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	16	9	7	56%	44%
		Retake	14	7	7	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	6	6	50%	50%
		Retake	15	5	10	33%	67%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	18	9	9	50%	50%
		Retake	2	1	1	50%	50%
52733	MI Health 2009	First Time	22	15	7	68%	32%
		Retake	9	0	9	0%	100%
52734	MI Life-2009	First Time	23	15	8	65%	35%
		Retake	5	0	5	0%	100%
Total			163	83	80	51%	49%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	29	10	19	34%	66%
		Retake	23	4	19	17%	83%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	28	10	18	36%	64%
		Retake	22	3	19	14%	86%
52537	MI CASUALTY EXAM 2009	First Time	30	20	10	67%	33%
		Retake	11	2	9	18%	82%
52541	MI PROPERTY EXAM 2009	First Time	29	20	9	69%	31%
		Retake	10	1	9	10%	90%
Total			182	70	112	38%	62%

## May 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	3	1	2	33%	67%
		Total	3	1	2	33%	67%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
May 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	5	4	1	80%	20%
		Retake	5	0	5	0%	100%
52536	LIFE SELF STUDY 2009	First Time	5	4	1	80%	20%
		Retake	5	0	5	0%	100%
52697	LIFE LICENSING SCHOOL-2009	First Time	8	4	4	50%	50%
		Retake	1	0	1	0%	100%
52698	HEALTH LICENSING SCHOOL-2009	First Time	7	4	3	57%	43%
		Retake	1	0	1	0%	100%
		Total	37	16	21	43%	57%

## May 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
May 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
52566	PROPERTY SELF STUDY 2009	First Time	3	2	1	67%	33%
		Retake	2	1	1	50%	50%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	2	0	2	0%	100%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	2	0	2	0%	100%
54040	PROPERTY LICENSING SCHOOL 2010	First Time	27	13	14	48%	52%
		Retake	11	7	4	64%	36%
54041	PROPERTY SELFSTUDY LICENSING 2010	First Time	7	4	3	57%	43%
		Retake	3	2	1	67%	33%
54042	CASUALTY LICENSING SCHOOL 2010	First Time	27	13	14	48%	52%
		Retake	11	7	4	64%	36%
54043	CASUALTY SELFSTUDY LICENSING 2010	First Time	7	4	3	48%	52%
		Retake	3	2	1	67%	33%
Total			112	60	52	54%	46%

## May 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	2	0	2	0%	100%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	3	3	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	8	4	4	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52519	HEALTH ONLY-SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
May 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	3	8	27%	73%
		Retake	8	3	5	38%	62%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	12	3	9	25%	75%
		Retake	9	3	6	33%	67%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	14	4	10	29%	71%
		Retake	16	4	12	25%	75%
52531	LIFE ONLY SELF-STUDY 2009	First Time	13	4	9	31%	69%
		Retake	15	4	11	27%	73%
Total			98	28	70	29%	71%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	6	3	3	50%	50%
		Retake	4	0	4	0%	100%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	6	3	3	50%	50%
		Retake	4	0	4	0%	100%
Total			20	6	14	30%	70%

May 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	69	33	36	48%	52%
		Retake	48	8	35	19%	81%
		Total	117	41	71	35%	61%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	11	6	5	55%	45%
		Retake	3	1	2	33%	67%
		Total	14	7	7	50%	50%

## May 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	10	5	5	50%	50%
		Retake	8	6	2	75%	25%
52552	PASS LIFE 2009	First Time	11	6	5	55%	45%
		Retake	13	3	10	23%	77%
Total			42	20	22	48%	52%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
52551	PASS HEALTH 2009	First Time	9	8	1	89%	11%
		Retake	0	0	0	0%	0%
Total			18	13	5	72%	28%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	6	3	3	50%	50%
		Retake	0	0	0	0%	0%
52507	EXAM FX-LIFE 2009	First Time	6	3	3	50%	50%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	4	3	1	75%	25%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
Total			19	11	8	58%	42%

## May 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
May 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
Total			5	5	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	2	1	1	50%	50%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	0	4	0%	100%
52573	LIFE PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	4	0	4	0%	100%
		Total	8	0	8	0%	100%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	0	2	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	0	2	0%	100%
		Total	10	2	8	20%	80%

# May 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
May 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
May 2010

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	5	4	1	80%	20%
		Retake	1	1	0	100%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	5	4	1	80%	20%
		Retake	1	1	0	100%	0%
<b>Total</b>			12	10	2	83%	17%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
		Total	2	2	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52529	LIFE ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	15	12	3	80%	20%
		Retake	3	3	0	100%	0%
		Total	18	15	3	83%	17%

## May 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
May 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
Total			2	2	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
		Total	4	2	2	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	5	4	1	80%	20%
		Retake	9	0	9	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	5	4	1	80%	20%
		Retake	9	0	9	0%	100%
		Total	28	8	20	29%	71%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	0	0	0	0%	0%
		Retake	1	1	0	100%	0%
		Total	1	1	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
May 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	25	18	7	72%	28%
		Retake	7	4	3	57%	43%
		Total	32	22	10	69%	31%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	22	21	1	95%	5%
		Retake	2	0	2	0%	100%
		Total	24	21	3	88%	13%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	78	56	22	72%	28%
		Retake	28	16	12	57%	43%
52555	PRELICENSING FOR LIFE 2009	First Time	78	56	22	72%	28%
		Retake	28	16	12	57%	43%
		Total	212	144	68	68%	32%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	4	0	100%	0%
		Retake	4	1	3	25%	75%
52656	PRELICENSING FOR PROPERTY-2009	First Time	3	3	0	100%	0%
		Retake	4	1	3	25%	75%
		Total	15	9	6	60%	40%

## May 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
May 2010

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Variable Contracts							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	2	2	0	100%	0%
		Total	3	3	0	100%	0%

## May 2010 Prelicensing Provider Performance Report

0803 The Center for Insurance Education  
May 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52502	CASUALTY PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
52563	PROPERTY PRELICENSING 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			4	0	4	0%	100%

# May 2010 Prelicensing Provider Performance Report

0841 Northwestern Michigan College  
May 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51596	HEALTH INSURANCE	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

## May 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
May 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	2	1	1	50%	50%
		Retake	5	0	5	0%	100%
		Total	7	1	6	14%	86%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53852	HEALTH PRODUCER	First Time	1	1	0	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	28	14	14	50%	50%
		Retake	10	3	7	30%	70%
53852	HEALTH PRODUCER	First Time	28	14	14	50%	50%
		Retake	10	3	7	30%	70%
		Total	76	34	42	45%	55%

## April 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	5	3	2	60%	40%
		Retake	0	0	0	0%	0%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	3	2	1	67%	33%
		Retake	4	1	3	25%	75%
52734	MI Life-2009	First Time	5	2	3	40%	60%
		Retake	14	3	11	21%	79%
Total			31	11	20	35%	65%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	17	16	1	94%	6%
		Retake	3	2	1	67%	33%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	5	5	0	100%	0%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	5	1	4	20%	80%
		Retake	3	1	2	33%	67%
Total			33	25	8	76%	24%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	4	0	4	0%	100%
Total			6	0	6	0%	100%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
52537	MI CASUALTY EXAM 2009	First Time	1	1	0	0%	100%
		Retake	3	0	3	0%	100%
Total			6	1	5	17%	83%

## April 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
April 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM	First Time	32	19	13	59%	41%
		Retake	14	8	6	57%	43%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	33	24	9	73%	27%
		Retake	14	6	8	43%	57%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	23	17	6	74%	26%
		Retake	14	6	8	43%	57%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	21	12	9	57%	43%
		Retake	16	7	9	44%	56%
52733	MI Health 2009	First Time	10	7	3	70%	30%
		Retake	12	3	9	25%	75%
52734	MI Life-2009	First Time	10	7	3	70%	30%
		Retake	15	3	12	20%	80%
Total			214	119	95	56%	44%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	38	28	10	74%	26%
		Retake	23	11	12	48%	52%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	38	28	10	74%	26%
		Retake	23	11	12	48%	52%
52537	MI CASUALTY EXAM 2009	First Time	30	23	7	77%	23%
		Retake	20	6	14	30%	70%
52541	MI PROPERTY EXAM 2009	First Time	31	24	7	77%	23%
		Retake	20	6	14	30%	70%
Total			223	137	86	61%	39%

## April 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
Total			3	1	2	33%	67%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52566	PROPERTY SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54041	PROPERTY SELF STUDY LICENSING 2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
54043	CASUALTY SELFSTUDY LICENSING 2010	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
April 2010

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
54041	PROPERTY SELF STUDY LICENSING 2010	First Time	8	7	1	88%	12%
		Retake	1	1	0	100%	0%
54043	CASUALTY SELF STUDY LICENSING 2010	First Time	8	7	1	88%	12%
		Retake	1	1	0	100%	0%
Total			18	16	2	89%	11%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	10	6	4	60%	40%
		Retake	4	1	3	25%	75%
52536	LIFE SELF STUDY 2009	First Time	10	6	4	60%	40%
		Retake	4	1	3	25%	75%
52697	LIFE LICENSING SCHOOL-2009	First Time	3	1	2	33%	67%
		Retake	4	1	3	25%	75%
52698	HEALTH LICENSING SCHOOL-2009	First Time	3	1	2	33%	67%
		Retake	4	1	3	25%	75%
Total			42	18	24	43%	57%

## April 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
April 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	9	3	6	33%	67%
		Retake	8	3	5	37%	63%
52566	PROPERTY SELF STUDY 2009	First Time	9	3	6	33%	67%
		Retake	8	3	5	37%	63%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	10	2	8	20%	80%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	1	0	1	0%	100%
		Retake	10	2	8	20%	80%
54040	PROPERTY LICENSING SCHOOL 2010	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
54041	PROPERTY SELFSTUDY LICENSING 2010	First Time	10	8	2	80%	20%
		Retake	3	1	2	33%	67%
54042	CASUALTY LICENSING SCHOOL 2010	First Time	4	3	1	75%	25%
		Retake	1	1	0	100%	0%
54043	CASUALTY SELFSTUDY LICENSING 2010	First Time	9	7	2	78%	22%
		Retake	3	1	2	33%	67%
		Total	90	40	50	44%	56%

## April 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	8	5	3	63%	37%
		Retake	1	1	0	100%	0%
		Total	10	6	4	60%	40%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	8	7	1	88%	12%
		Retake	2	2	0	100%	0%
		Total	12	11	1	92%	8%

## April 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
April 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	15	5	10	33%	67%
		Retake	9	3	6	33%	67%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	15	5	10	33%	67%
		Retake	9	3	6	33%	67%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	7	4	3	57%	43%
		Retake	9	0	9	0%	100%
52531	LIFE ONLY SELF-STUDY 2009	First Time	7	4	3	57%	43%
		Retake	9	0	9	0%	100%
		Total	80	24	56	30%	70%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	7	3	4	43%	57%
		Retake	5	1	4	20%	80%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	7	3	4	43%	57%
		Retake	5	1	4	20%	80%
		Total	24	8	16	33%	67%

**April 2010 Prelicensing Provider Performance Report**

0056 Primerica Life Insurance Company  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	64	30	34	47%	53%
		Retake	62	21	41	34%	66%
Total			126	51	75	40%	60%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
Total			3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	3	1	2	33%	67%
		Retake	2	2	0	100%	0%
52552	PASS LIFE 2009	First Time	20	9	11	45%	55%
		Retake	13	6	7	46%	54%
<b>Total</b>			<b>38</b>	<b>18</b>	<b>20</b>	<b>47%</b>	<b>53%</b>

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	1	1	0	100%	0%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	18	13	5	72%	28%
		Retake	3	3	0	100%	0%
<b>Total</b>			<b>27</b>	<b>20</b>	<b>7</b>	<b>74%</b>	<b>26%</b>

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
52507	EXAM FX-LIFE 2009	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>12</b>	<b>10</b>	<b>2</b>	<b>83%</b>	<b>17%</b>

## April 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
April 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	4	1	3	25%	75%
		Retake	1	1	0	100%	0%
		Total	5	2	3	40%	60%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52574	PROPERTY PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
52573	LIFE PE WAIVER 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
		Total	10	4	6	40%	60%

## April 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
April 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	4	2	2	50%	50%

## April 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			2	2	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	3	1	2	33%	67%
		Retake	0	0	0	0%	0%
		Total	3	1	2	33%	67%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	3	1	75%	25%
		Retake	2	1	1	50%	50%
52529	LIFE ONLY 2009	First Time	3	3	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	10	7	3	70%	30%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	15	11	4	73%	27%
		Retake	4	4	0	100%	0%
		Total	19	15	4	79%	21%

## April 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	2	0	2	0%	100%

## April 2010 Prelicensing Provider Performance Report

0517 JEL Publishing  
April 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53426	CASUALTY PRODUCERS COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS COURSE	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

## April 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
		Total	4	2	2	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	21	8	13	38%	62%
		Retake	6	1	5	17%	83%
52659	LIFE INSURANCE PRELICENSING	First Time	21	8	13	38%	62%
		Retake	6	1	5	17%	83%
		Total	54	18	36	33%	67%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
April 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52497	CASUALTY INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	100%	0%
52558	PROPERTY INSURANCE BASICS 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	100%	0%
		Total	2	0	2	0%	100%

## April 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
April 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	22	17	5	77%	23%
		Retake	11	4	7	36%	64%
<b>Total</b>			<b>33</b>	<b>21</b>	<b>12</b>	<b>64%</b>	<b>36%</b>

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	21	18	3	86%	14%
		Retake	6	3	3	50%	50%
<b>Total</b>			<b>27</b>	<b>21</b>	<b>6</b>	<b>78%</b>	<b>22%</b>

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	59	43	16	73%	27%
		Retake	22	9	13	41%	59%
52555	PRELICENSING FOR LIFE 2009	First Time	58	42	16	72%	28%
		Retake	22	9	13	41%	59%
<b>Total</b>			<b>161</b>	<b>103</b>	<b>58</b>	<b>64%</b>	<b>36%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	9	8	1	89%	11%
		Retake	4	2	2	50%	50%
52656	PRELICENSING FOR PROPERTY-2009	First Time	9	8	1	89%	11%
		Retake	4	2	2	50%	50%
<b>Total</b>			<b>26</b>	<b>20</b>	<b>6</b>	<b>77%</b>	<b>23%</b>

### April 2010 Prelicensing Provider Performance Report

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
		Total	3	2	1	67%	33%

0841 Northwestern Michigan College  
 April 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51595	LIFE INSURANCE	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
51596	HEALTH INSURANCE	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			4	4	0	100%	0%

## April 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
April 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
53852	HEALTH PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

## March 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM MAN	First Time	5	3	2	60%	40%
		Retake	2	0	2	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	3	1	2	33%	67%
		Retake	6	0	6	0%	100%
52734	MI Life-2009	First Time	19	7	12	37%	63%
		Retake	20	5	15	25%	75%
Total			55	16	39	29%	71%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	27	22	5	81%	19%
		Retake	1	1	0	100%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	3	2	1	67%	33%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	9	8	1	89%	11%
		Retake	1	1	0	100%	0%
Total			41	34	7	83%	17%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
52541	MI PROPERTY EXAM 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			3	1	2	33%	67%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
Total			3	0	3	0%	100%

## March 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	NATIONAL LIFE INSURANCE LICENSE EXAM	First Time	23	16	7	70%	30%
		Retake	5	3	2	60%	40%
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	47	27	20	57%	43%
		Retake	27	8	19	30%	70%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	42	22	20	52%	48%
		Retake	29	9	20	31%	69%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	17	10	7	59%	41%
		Retake	6	3	3	50%	50%
52733	MI Health 2009	First Time	19	12	7	63%	37%
		Retake	4	2	2	50%	50%
52734	MI Life-2009	First Time	19	11	8	58%	42%
		Retake	4	2	2	50%	50%
Total			242	125	117	52%	48%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	45	24	21	53%	47%
		Retake	33	9	24	27%	73%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	46	24	21	54%	46%
		Retake	33	9	24	27%	73%
52537	MI CASUALTY EXAM 2009	First Time	45	29	16	64%	36%
		Retake	44	10	34	23%	77%
52541	MI PROPERTY EXAM 2009	First Time	46	30	16	65%	35%
		Retake	44	10	34	23%	77%
Total			336	145	190	43%	57%

## March 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			4	2	2	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
Total			3	2	1	67%	33%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	5	5	0	100%	0%
		Retake	5	2	3	40%	60%
52536	LIFE SELF STUDY 2009	First Time	5	5	0	100%	0%
		Retake	5	2	3	40%	60%
52697	LIFE LICENSING SCHOOL-2009	First Time	11	9	2	82%	18%
		Retake	2	0	2	0%	100%
52698	HEALTH LICENSING SCHOOL-2009	First Time	11	9	2	82%	18%
		Retake	2	0	2	0%	100%
Total			46	32	14	70%	30%

## March 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
March 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	11	3	8	27%	73%
52566	PROPERTY SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	11	3	8	27%	73%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	31	22	9	71%	29%
		Retake	16	7	9	44%	56%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	32	23	9	72%	28%
		Retake	16	7	9	44%	56%
54040	PROPERTY LICENSING SCHOOL 2010	First Time	10	6	4	60%	40%
		Retake	3	1	2	33%	67%
54041	PROPERTY SELFSTUDY LICENSING 2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
54042	CASUALTY LICENSING SCHOOL 2010	First Time	10	6	4	60%	40%
		Retake	3	1	2	33%	67%
54043	CASUALTY SELFSTUDY LICENSING 2010	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	161	91	70	57%	43%

## March 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
52531	LIFE ONLY SELF-STUDY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	6	5	1	83%	17%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	7	6	1	86%	14%
		Retake	1	0	1	0%	100%
		Total	11	9	2	82%	18%

## March 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	11	7	4	64%	36%
		Retake	5	1	4	20%	80%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	9	5	4	56%	44%
		Retake	5	1	4	20%	80%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	9	5	4	56%	44%
		Retake	11	3	8	27%	73%
52531	LIFE ONLY SELF-STUDY 2009	First Time	11	7	4	64%	36%
		Retake	11	3	8	28%	83%
		Total	72	32	40	44%	56%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	8	5	3	63%	37%
		Retake	4	0	4	0%	100%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	8	5	3	63%	37%
		Retake	4	0	4	0%	100%
		Total	24	10	14	42%	58%

**March 2010 Prelicensing Provider Performance Report**

0056 Primerica Life Insurance Company  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	88	46	42	52%	48%
		Retake	75	20	55	27%	73%
Total			163	66	97	40%	60%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
Total			2	0	2	0%	100%

## March 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	6	3	3	50%	50%
		Retake	4	2	2	50%	50%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52552	PASS LIFE 2009	First Time	14	10	4	71%	29%
		Retake	8	2	6	25%	75%
<b>Total</b>			<b>34</b>	<b>18</b>	<b>16</b>	<b>53%</b>	<b>47%</b>

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	8	7	1	88%	12%
		Retake	0	0	0	0%	0%
52509	FOUNDATIONS OF HEALTH INS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	17	15	2	89%	11%
		Retake	3	3	0	100%	0%
<b>Total</b>			<b>29</b>	<b>26</b>	<b>3</b>	<b>90%</b>	<b>10%</b>

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52511	FOUNDATIONS OF PROPERTY	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
<b>Total</b>			<b>1</b>	<b>0</b>	<b>1</b>	<b>0%</b>	<b>100%</b>

## March 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	5	2	71%	29%
		Retake	5	2	3	40%	60%
52507	EXAM FX-LIFE 2009	First Time	7	5	2	71%	29%
		Retake	5	2	3	40%	60%
52551	PASS HEALTH 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
52552	PASS LIFE 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
<b>Total</b>			<b>28</b>	<b>14</b>	<b>14</b>	<b>50%</b>	<b>50%</b>

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	5	1	4	20%	80%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	0	1	0%	100%
		Retake	5	1	4	20%	80%
<b>Total</b>			<b>12</b>	<b>2</b>	<b>10</b>	<b>17%</b>	<b>83%</b>

## March 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
		Total	3	2	1	67%	33%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	1	0	1	0%	100%
		Total	2	0	2	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52573	LIFE PE WAIVER 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
52574	PROPERTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
		Total	4	2	2	50%	50%

## March 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	6	4	2	67%	33%

## March 2010 Prelicensing Provider Performance Report

0382 Liberty Mutual Insurance Company  
March 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53102	MICHIGAN PROPERTY PRELICENSING PROGRAM	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
53103	MICHIGAN CASUALTY PRELICENSING PROGRAM	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

## March 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	2	1	1	50%	50%
		Total	3	2	1	67%	33%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	4	0	100%	0%
		Retake	7	0	7	0%	100%
52529	LIFE ONLY 2009	First Time	4	4	0	100%	0%
		Retake	7	0	7	0%	100%
		Total	22	8	14	36%	64%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	21	15	6	71%	29%
		Retake	5	5	0	100%	0%
		Total	26	20	6	77%	23%

## March 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
March 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
		Total	6	4	2	67%	33%

## March 2010 Prelicensing Provider Performance Report

0517 JEL Publishing  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52654	LIFE INSURANCE PRODUCERS COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52655	HEALTH PRODUCERS COURSE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## March 2010 Prelicensing Provider Performance Report

0612 Saturn Learning Solutions, LP  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	4	2	2	50%	50%
		Retake	6	1	5	17%	83%
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	4	2	2	50%	50%
		Retake	6	1	5	17%	83%
		Total	20	6	14	30%	70%

## March 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	9	5	4	56%	44%
		Retake	2	0	2	0%	100%
52659	LIFE INSURANCE PRELICENSING	First Time	9	5	4	56%	44%
		Retake	2	0	2	0%	100%
		Total	22	10	12	45%	55%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Variable Contracts Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## March 2010 Prelicensing Provider Performance Report

0720 CPMI Professional  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52514	HEALTH INSURANCE BASICS 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
52527	LIFE INSURANCE BASICS 2009	First Time	3	2	1	67%	33%
		Retake	1	1	0	100%	0%
Total			8	6	2	75%	25%

## March 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
March 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	23	17	6	74%	26%
		Retake	27	12	15	44%	56%
		Total	50	29	21	58%	42%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	37	28	9	76%	24%
		Retake	10	3	7	30%	70%
		Total	47	31	16	66%	34%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	PROPERTY ONLY SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	50%	0%

### March 2010 Prelicensing Provider Performance Report

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	3	3	0	100%	0%
		Retake	2	2	0	100%	0%
52656	PRELICENSING FOR PROPERTY 2009	First Time	3	3	0	100%	0%
		Retake	2	2	0	100%	0%
Total			10	10	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	63	40	23	63%	37%
		Retake	31	15	16	48%	52%
52555	PRELICENSING FOR LIFE 2009	First Time	63	40	23	63%	37%
		Retake	31	15	16	48%	52%
Total			188	110	78	59%	41%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	2	2	50%	50%
		Retake	4	2	2	50%	50%
52656	PRELICENSING FOR PROPERTY-2009	First Time	4	2	2	50%	50%
		Retake	4	2	2	50%	50%
Total			16	8	8	50%	50%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
Total			2	2	0	100%	0%

## March 2010 Prelicensing Provider Performance Report

0883 Launch Learning Group LLC  
March 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
53851	LIFE PRODUCER	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
53852	HEALTH PRODUCER	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
Total			4	1	3	25%	75%

## February 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51146	MICHIGAN LIFE INSURANCE EXAM MANUAL	First Time	0	0	0	60%	40%
		Retake	1	0	1	0%	100%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	12	9	3	75%	25%
		Retake	6	3	3	50%	50%
52734	MI Life-2009	First Time	10	5	5	50%	50%
		Retake	9	3	6	33%	67%
Total			38	20	18	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	16	14	2	88%	12%
		Retake	0	0	0	0%	0%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE	First Time	3	1	2	33%	67%
		Retake	2	2	0	100%	0%
52733	MI Health 2009	First Time	7	6	1	86%	14%
		Retake	2	1	1	50%	50%
Total			30	24	6	80%	20%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	2	0	2	0%	100%
		Retake	0	0	0	0%	0%
52541	MI PROPERTY EXAM 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
Total			4	1	3	25%	75%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
Total			5	2	3	40%	60%

## February 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
February 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 200	First Time	31	17	14	55%	45%
		Retake	16	8	8	50%	50%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	32	19	13	59%	61%
		Retake	15	7	8	47%	53%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	2	2	0	100%	0%
		Retake	2	0	2	0%	100%
52733	MI Health 2009	First Time	11	8	3	73%	27%
		Retake	4	1	3	25%	75%
52734	MI Life-2009	First Time	13	9	4	69%	31%
		Retake	7	2	5	29%	71%
Total			133	73	60	55%	45%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	28	13	15	46%	54%
		Retake	30	11	19	37%	63%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	30	14	16	47%	53%
		Retake	30	11	19	37%	63%
52537	MI CASUALTY EXAM 2009	First Time	33	21	12	64%	36%
		Retake	41	8	33	20%	80%
52541	MI PROPERTY EXAM 2009	First Time	34	22	12	65%	35%
		Retake	41	8	33	20%	80%
Total			267	108	159	40%	60%

## February 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	0	0	0	0%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52656	CASUALTY LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

## February 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
February 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	11	7	4	64%	36%
		Retake	5	2	3	40%	60%
52536	LIFE SELF STUDY 2009	First Time	11	7	4	64%	36%
		Retake	5	2	3	40%	60%
52697	LIFE LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
52698	HEALTH LICENSING SCHOOL-2009	First Time	2	1	1	50%	50%
		Retake	2	1	1	50%	50%
Total			40	22	18	55%	45%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	7	6	1	86%	14%
		Retake	11	4	7	37%	63%
52566	PROPERTY SELF STUDY 2009	First Time	7	6	1	86%	14%
		Retake	11	4	7	37%	63%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	9	6	3	67%	33%
		Retake	4	3	1	75%	25%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	9	6	3	67%	33%
		Retake	4	3	1	75%	25%
Total			62	38	24	61%	39%

## February 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	5	1	4	20%	80%
		Retake	6	2	4	33%	67%
52531	LIFE ONLY SELF-STUDY 2009	First Time	4	3	1	75%	25%
		Retake	4	1	3	25%	75%
		Total	19	7	12	37%	63%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	4	4	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	1	1	0	0%	100%
		Total	13	11	2	85%	15%

## February 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
February 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	15	8	7	53%	47%
		Retake	3	3	0	100%	0%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	14	7	7	50%	50%
		Retake	3	3	0	100%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	10	4	6	40%	60%
		Retake	2	2	0	100%	0%
52531	LIFE ONLY SELF-STUDY 2009	First Time	9	4	5	44%	56%
		Retake	2	2	0	100%	0%
		Total	58	33	25	57%	43%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	9	6	3	67%	33%
		Retake	4	2	2	50%	50%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	9	6	3	67%	33%
		Retake	4	2	2	50%	50%
		Total	26	16	10	62%	38%

February 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	82	38	44	46%	54%
		Retake	48	7	41	15%	85%
		Total	130	45	85	35%	65%

## February 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	5	4	1	80%	20%
		Retake	0	0	0	0%	0%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52552	PASS LIFE 2009	First Time	12	6	6	50%	50%
		Retake	5	3	2	60%	40%
		Total	23	14	9	61%	39%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	14	11	3	77%	23%
		Retake	2	1	1	50%	50%
		Total	19	15	4	79%	21%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	7	3	4	43%	57%
		Retake	6	3	3	50%	50%
52507	EXAM FX-LIFE 2009	First Time	7	3	4	43%	57%
		Retake	6	3	3	50%	50%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52551	PASS HEALTH 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52552	PASS LIFE 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	31	13	18	42%	58%

## February 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
February 2010

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	3	1	2	33%	67%
		Retake	2	1	1	50%	50%
		Total	10	4	6	40%	60%

## February 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
Total			3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
Total			4	2	2	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52574	PROPERTY PE WAIVER 2009	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
Total			2	0	2	0%	100%

## February 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
February 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
<b>Total</b>			6	4	2	67%	33%

## February 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	2	1	1	50%	50%
		Total	3	1	2	33%	67%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
52529	LIFE ONLY 2009	First Time	1	1	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	5	3	2	60%	40%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	9	8	1	89%	11%
		Retake	1	1	0	100%	0%
		Total	10	9	1	90%	10%

## February 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
February 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

## February 2010 Prelicensing Provider Performance Report

0612 Saturn Learning Solutions, LP  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
47693	LICENSE2GO-HEALTH EXAM PREP 2007	First Time	0	0	0	0%	0%
		Retake	1	0	1	0%	100%
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	9	7	2	78%	22%
		Retake	4	0	4	0%	100%
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	9	7	2	78%	22%
		Retake	4	0	4	0%	100%
		Total	27	14	13	52%	48%

## February 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
		Total	3	1	2	33%	67%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52659	LIFE INSURANCE PRELICENSING	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

0720 CPMI Professional  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52527	LIFE INSURANCE BASICS 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

## February 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
February 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	31	20	11	65%	35%
		Retake	22	8	14	36%	64%
		Total	53	28	25	53%	47%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	40	36	4	90%	10%
		Retake	5	3	2	60%	40%
		Total	45	39	6	87%	13%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	100%	0%
		Total	1	1	0	50%	0%

## February 2010 Prelicensing Provider Performance Report

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	3	1	75%	25%
		Retake	3	0	3	0%	100%
52656	PRELICENSING FOR PROPERTY 2009	First Time	4	3	1	75%	25%
		Retake	3	0	3	0%	100%
Total			14	6	8	43%	57%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	55	34	21	62%	38%
		Retake	27	11	16	41%	59%
52555	PRELICENSING FOR LIFE 2009	First Time	54	34	20	63%	37%
		Retake	25	10	15	40%	60%
Total			161	89	72	55%	45%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	11	8	3	73%	27%
		Retake	3	2	1	67%	33%
52656	PRELICENSING FOR PROPERTY-2009	First Time	12	8	4	67%	33%
		Retake	3	2	1	67%	33%
Total			29	20	9	69%	31%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	2	0	2	0%	100%
		Retake	1	1	0	100%	0%
Total			3	1	2	33%	67%

## January 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	14	12	2	86%	14%
		Retake	7	0	7	0%	100%
52734	MI Life-2009	First Time	10	4	6	40%	60%
		Retake	19	9	10	75%	25%
Total			50	25	25	50%	50%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN	First Time	15	14	1	93%	7%
		Retake	0	0	0	0%	0%
52733	MI Health 2009	First Time	7	4	3	57%	43%
		Retake	2	2	0	100%	0%
Total			24	20	4	83%	17%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	0	0	0	0%	0%
		Retake	3	0	3	0%	100%
52541	MI PROPERTY EXAM 2009	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
Total			5	1	4	20%	80%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	1	1	0	100%	0%
		Retake	1	1	0	100%	0%
52537	MI CASUALTY EXAM 2009	First Time	1	0	1	0%	100%
		Retake	2	0	2	0%	100%
Total			5	2	3	40%	60%

## January 2010 Prelicensing Provider Performance Report

0004 Kaplan Financial  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52543	MICHIGAN ACCIDENT & HEALTH INS. EXAM MAN 2009	First Time	33	27	6	82%	18%
		Retake	12	4	8	33%	67%
52544	MICHIGAN LIFE INSURANCE EXAM MANUAL 2009	First Time	31	25	6	81%	19%
		Retake	14	4	10	29%	71%
52548	NATIONAL HEALTH AND ACCIDENT INSURANCE L	First Time	2	1	1	50%	50%
		Retake	3	0	3	0%	100%
52733	MI Health 2009	First Time	12	9	3	75%	25%
		Retake	17	3	14	18%	82%
52734	MI Life-2009	First Time	17	13	4	76%	24%
		Retake	18	3	15	17%	83%
Total			159	89	70	56%	44%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51148	NATIONAL PROPERTY INSURANCE LICENSE EXAM	First Time	30	16	14	53%	47%
		Retake	21	7	14	33%	67%
51149	NATIONAL CASUALTY INSURANCE LICENSE EXAM	First Time	29	15	14	52%	48%
		Retake	21	7	14	33%	67%
52537	MI CASUALTY EXAM 2009	First Time	35	17	18	49%	51%
		Retake	43	7	36	16%	84%
52541	MI PROPERTY EXAM 2009	First Time	34	16	18	47%	53%
		Retake	43	7	36	16%	84%
Total			256	92	164	36%	64%

## January 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52536	LIFE SELF STUDY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52697	LIFE LICENSING SCHOOL-2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	100%
Total			2	2	0	100%	0%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
45672	HEALTH SELF-STUDY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52698	HEALTH LICENSING SCHOOL 2009	First Time	2	2	0	100%	0%
		Retake	1	1	0	100%	0%
Total			4	4	0	100%	0%

## January 2010 Prelicensing Provider Performance Report

0007 MICHIGAN ASSOCIATION OF INSURANCE AGENTS (MAIA)  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52522	HEALTH SELF STUDY 2009	First Time	10	8	2	80%	20%
		Retake	8	1	7	13%	87%
52536	LIFE SELF STUDY 2009	First Time	8	6	2	75%	25%
		Retake	8	1	7	13%	87%
52697	LIFE LICENSING SCHOOL-2009	First Time	8	5	3	63%	37%
		Retake	5	3	2	60%	40%
52698	HEALTH LICENSING SCHOOL-2009	First Time	5	2	3	40%	60%
		Retake	5	3	2	60%	40%
Total			57	29	28	51%	49%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52505	CASUALTY SELF STUDY 2009	First Time	13	9	4	69%	31%
		Retake	9	3	6	33%	67%
52566	PROPERTY SELF STUDY 2009	First Time	13	9	4	69%	31%
		Retake	9	3	6	33%	67%
52695	PROPERTY LICENSING SCHOOL-2009	First Time	13	10	3	77%	23%
		Retake	10	4	6	40%	60%
52696	CASUALTY LICENSING SCHOOL-2009	First Time	13	10	3	77%	23%
		Retake	10	4	6	40%	60%
Total			90	52	38	58%	42%

## January 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	3	2	1	67%	33%
		Retake	3	1	2	33%	67%
52531	LIFE ONLY SELF-STUDY 2009	First Time	5	3	2	60%	40%
		Retake	1	1	0	100%	0%
		Total	12	7	5	58%	42%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	2	2	0	100%	0%
		Retake	1	0	1	0%	100%
		Total	5	4	1	80%	20%

## January 2010 Prelicensing Provider Performance Report

0045 FINANCIAL SERVICES INSTITUTE OF MI INC  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52333	ACCIDENT & HEALTH INSURANCE CLASSROOM- R	First Time	4	2	2	50%	50%
		Retake	1	1	0	100%	0%
52334	LIFE INSURANCE CLASSROOM- REV 2009	First Time	2	1	1	50%	50%
		Retake	1	1	0	100%	0%
52519	HEALTH ONLY-SELF STUDY 2009	First Time	7	5	2	71%	29%
		Retake	5	2	3	40%	60%
52531	LIFE ONLY SELF-STUDY 2009	First Time	9	6	3	67%	33%
		Retake	5	2	3	40%	60%
		Total	34	20	14	59%	41%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52501	CASUALTY ONLY - SELF STUDY 2009	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
52562	PROPERTY ONLY SELF-STUDY 2009	First Time	0	0	0	0%	0%
		Retake	4	1	3	25%	75%
		Total	8	2	6	25%	75%

January 2010 Prelicensing Provider Performance Report

0056 Primerica Life Insurance Company  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52042	MICHIGAN LIFE ONLY COURSE	First Time	56	36	20	64%	36%
		Retake	31	9	22	29%	71%
47741	LIFE ONLY	First Time	0	0	0	0%	0%
		Retake	2	0	2	0%	100%
44985	MI LIFE ONLINE PRELICENSING	First Time	0	0	0	0%	0%
		Retake	2	1	1	50%	50%
		Total	91	46	45	51%	49%

## January 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52507	EXAM FX-LIFE 2009	First Time	4	3	1	75%	25%
		Retake	6	2	4	40%	60%
52552	PASS LIFE 2009	First Time	16	9	7	56%	44%
		Retake	17	6	11	11%	89%
Total			43	20	23	47%	53%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
52551	PASS HEALTH 2009	First Time	13	10	3	77%	23%
		Retake	1	1	0	100%	0%
52552	PASS LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			18	15	3	83%	17%

Property Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52511	FOUNDATIONS OF PROPERTY	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			1	1	0	100%	0%

## January 2010 Prelicensing Provider Performance Report

0173 American Education Systems  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52506	EXAM FX-HEALTH 2009	First Time	4	2	2	50%	50%
		Retake	10	4	6	40%	60%
52507	EXAM FX-LIFE 2009	First Time	4	2	2	50%	50%
		Retake	10	4	6	40%	60%
52509	FOUNDATIONS OF HEALTH INS. 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52510	FOUNDATIONS OF LIFE INS. 2009	First Time	2	1	1	50%	50%
		Retake	1	0	1	0%	100%
52551	PASS HEALTH 2009	First Time	6	4	2	67%	33%
		Retake	2	0	2	0%	100%
52552	PASS LIFE 2009	First Time	6	4	2	67%	33%
		Retake	2	0	2	0%	100%
Total			48	22	26	46%	54%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52508	FOUNDATIONS OF CASUALTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52511	FOUNDATIONS OF PROPERTY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%

## January 2010 Prelicensing Provider Performance Report

0285 MI Office of Financial and Insurance Regulation  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%
Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52571	ACCIDENT & HEALTH PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52573	LIFE PE WAIVER 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%
Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52572	CASUALTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52574	PROPERTY PE WAIVER 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

## January 2010 Prelicensing Provider Performance Report

0365 Securities Training Corporation  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52515	HEALTH INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52528	LIFE INSURANCE PRELICENSING 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			4	4	0	100%	0%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52528	LIFE INSURANCE PRELICENSING 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
<b>Total</b>			1	1	0	100%	0%

## January 2010 Prelicensing Provider Performance Report

0432 AD Banker & Company, L.L.C.  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	1	0	1	0%	100%
		Retake	0	0	0	0%	0%
		Total	1	0	1	0%	100%

Accident & Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	3	3	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	3	3	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52516	HEALTH ONLY 2009	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
52529	LIFE ONLY 2009	First Time	4	3	1	75%	25%
		Retake	1	0	1	0%	100%
		Total	10	6	4	60%	40%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52529	LIFE ONLY 2009	First Time	14	13	1	93%	7%
		Retake	0	0	0	0%	0%
		Total	14	13	1	93%	7%

## January 2010 Prelicensing Provider Performance Report

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
52560	PROPERTY ONLY 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	2	2	0	100%	0%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52499	CASUALTY ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
52560	PROPERTY ONLY 2009	First Time	2	2	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	4	4	0	100%	0%

## January 2010 Prelicensing Provider Performance Report

0456 Insurance Schools, Inc.  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52518	HEALTH ONLY SELF STUDY PE COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
52532	LIFE ONLY SELF STUDY PE COURSE 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	4	2	2	50%	50%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52538	MI CASUALTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
52542	MI PROPERTY LICENSING COURSE 2009	First Time	2	1	1	50%	50%
		Retake	0	0	0	0%	0%
		Total	4	2	2	50%	50%

## January 2010 Prelicensing Provider Performance Report

0612 Saturn Learning Solutions, LP  
January 2010

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	1	1	0	100%	0%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52523	LICENSE2GO-HEALTH EXAM PREP 2009	First Time	12	8	4	67%	33%
		Retake	4	2	2	50%	50%
52524	LICENSE2GO-LIFE EXAM PREP 2009	First Time	13	9	4	69%	31%
		Retake	4	2	2	50%	50%
		Total	33	21	12	64%	36%

## January 2010 Prelicensing Provider Performance Report

0696 FSI of Western Michigan  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52658	ACCIDENT AND HEALTH INS. PRELICENSING	First Time	5	4	1	80%	20%
		Retake	2	1	1	50%	50%
52659	LIFE INSURANCE PRELICENSING	First Time	5	4	1	80%	20%
		Retake	2	1	1	50%	50%
Total			14	10	4	71%	29%

## January 2010 Prelicensing Provider Performance Report

0792 Able Incorporated DBA  
January 2010

Life Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	27	17	10	63%	37%
		Retake	24	8	16	33%	67%
		Total	51	25	26	49%	51%

Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	37	26	11	70%	30%
		Retake	12	4	8	33%	67%
52555	PRELICENSING FOR LIFE 2009	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
		Total	50	31	19	62%	38%

Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	1	0	1	0%	100%
		Retake	1	1	0	100%	0%
		Total	2	1	1	50%	50%

## January 2010 Prelicensing Provider Performance Report

Personal Lines							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	4	3	1	75%	25%
		Retake	3	0	3	0%	100%
52656	PRELICENSING FOR PROPERTY 2009	First Time	4	3	1	75%	25%
		Retake	3	0	3	0%	100%
Total			14	6	8	43%	57%

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52554	PRELICENSING FOR HEALTH 2009	First Time	56	36	20	64%	36%
		Retake	24	9	15	38%	62%
52555	PRELICENSING FOR LIFE 2009	First Time	54	35	19	65%	35%
		Retake	23	9	14	39%	61%
Total			157	89	68	57%	43%

Property and Casualty Producer/Solicitor							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52553	PRELICENSING FOR CASUALTY 2009	First Time	8	6	2	75%	25%
		Retake	6	3	3	50%	50%
52656	PRELICENSING FOR PROPERTY-2009	First Time	8	6	2	75%	25%
		Retake	6	3	3	50%	50%
Total			28	18	10	64%	36%

Life and Variable Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
52555	PRELICENSING FOR LIFE 2009	First Time	2	0	2	0%	100%
		Retake	2	1	1	50%	50%
Total			4	1	3	25%	75%

January 2010 Prelicensing Provider Performance Report

0841 Northwestern Michigan College  
January 2010

Life, Accident and Health Producer							
Course Code	Course Name		Tested	Passed	Failed	% Passed	% Failed
51595	LIFE INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
51596	HEALTH INSURANCE	First Time	1	1	0	100%	0%
		Retake	0	0	0	0%	0%
Total			2	2	0	100%	0%